

Date:31st May 2021

**To,
The Listing Manager,
BSE Limited
Department of Corporate Services
P. J. Towers, Dalal Street,
Mumbai – 400001**

Scrip Code: 532841

Sub: Disclosure under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Dear Sir/Mam,

Please find attached herewith Investors Presentation for the year ended on 31st March 2021.

Please take the same on record.

Thanking you,

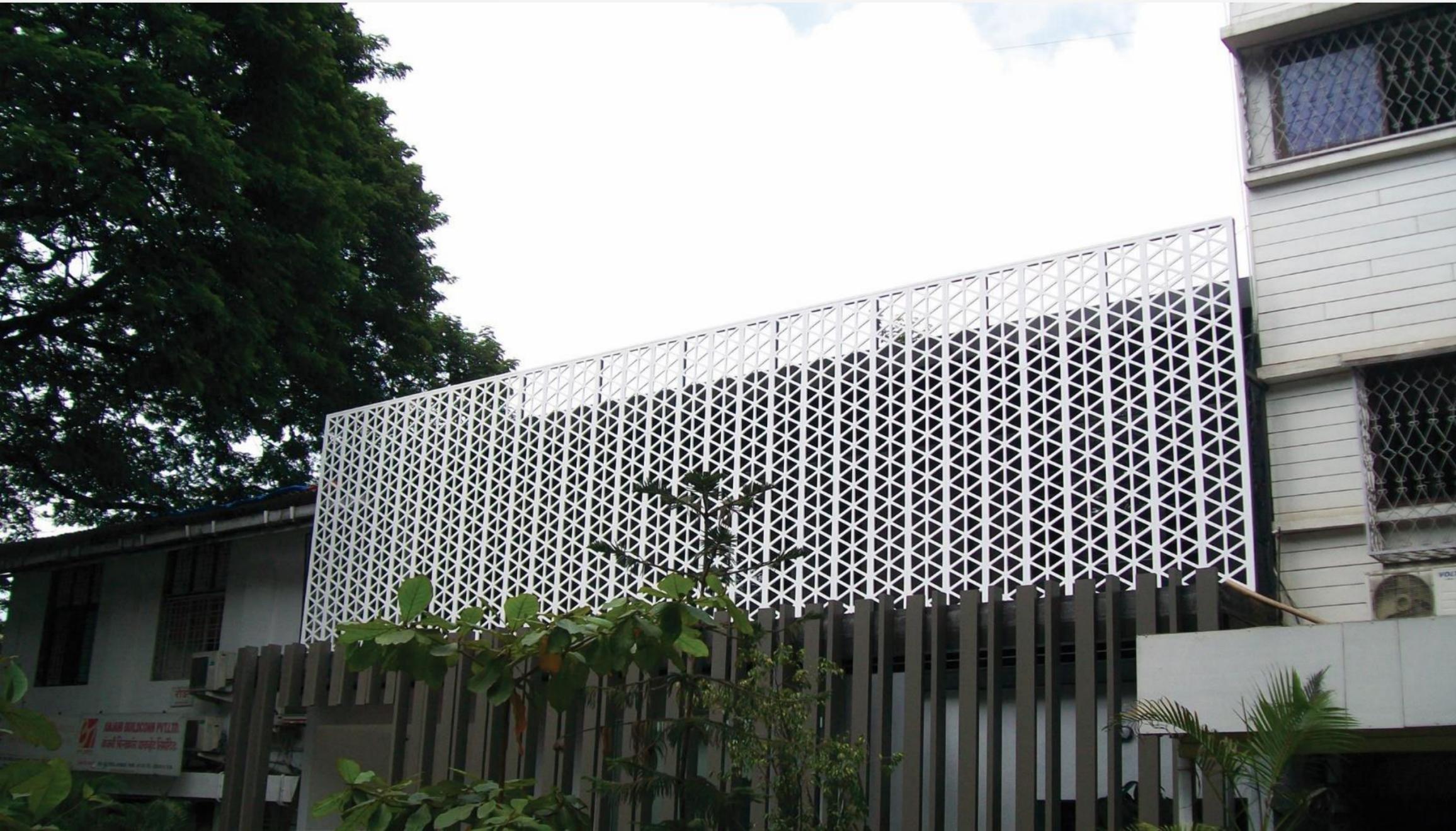
Yours Faithfully,
FOR SAHYADRI INDUSTRIES LIMITED

**SHRIKANT JOSHI
COMPANY SECRETARY & COMPLIANCE OFFICER
M. NO: A47346**



Investor Presentation

Quarter 4 and F.Y. 2020-21



-
- This presentation may contain certain forward-looking statements relating to Sahyadri Industries Limited (“SIL”, or “Company”) and its future business, development and economic performance. Such forward looking statements are not guarantees of future performance and are subject to the known and unknown risks ,uncertainties created by Covid 19 and, as the case may be. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to (1) competitive pressures; (2) legislative and regulatory developments; (3) global, macroeconomic and political trends; (4) fluctuations in currency exchange rates and general financial market conditions; (5) delay or inability in obtaining approvals from authorities; (6) technical developments; (7) litigation; (8) adverse publicity and news coverage, which could cause actual development and results to differ materially from the statements made in this presentation. Company assumes no obligation to update or alter forward-looking statements whether as a result of new information, future events or otherwise. Any forward-looking statements and projections made by third parties included in this presentation are not adopted by the Company and the Company is not responsible for such third party statements and projections.
 - This presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this presentation. This presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of or any omission from, this presentation is expressly excluded.
 - This presentation and its contents are important and should not be distributed, published or reproduced, in whole or in part, or disclosed by recipients directly or indirectly to any other person without permission.

COMPANY OVERVIEW

- A flagship company of The Patel Group, Pune (Maharashtra, India).
- Well known for its **Swastik** brand of Fibre Cement Roofing Sheets, **EcoPro** Multi use Fibre Cement Boards & **Cemply** Flat Sheets.
- An ISO 9001 : 2015 , OSAS 14001:2004 Certified, CE & GreenPro certified and Listed company on Bombay Stock Exchange.
- A Leading player in the building material.

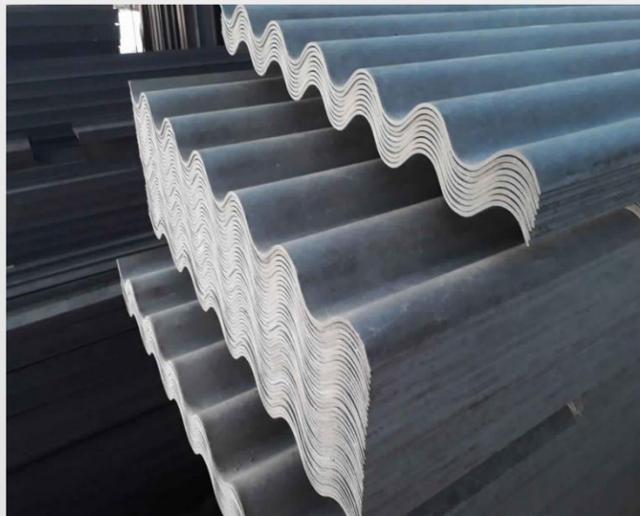
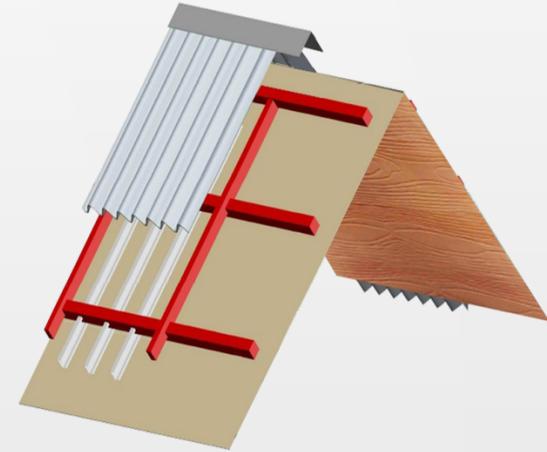
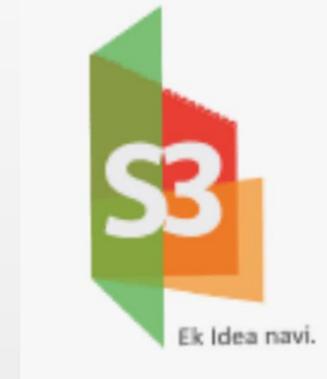
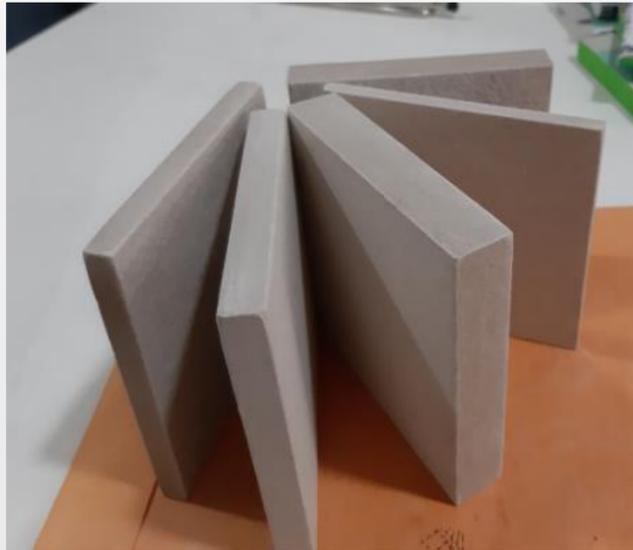


Our Plant Locations

- Chinchwad and Kedgaon Maharashtra.
- Vijayawada, Andhra Pradesh.
- Mahuvej, Gujarat.
- Perundurai, Tamilnadu.



Product Platforms





**IT'S ECONOMICAL,
IT'S SUSTAINABLE,
IT'S EASY TO INSTALL,
IT'S STRONG,
IT'S LIGHT.
IT'S THE FUTURE!**





ECO-FRIENDLY MULTI USE FIBRE Cement Boards



FEATURES OF ECOPRO FIBRE CEMENT SHEETS



Asbestos Free



Fits any Edge,
Corner



Lightweight



Water Resistant

*Tested: Absorbs less than 25% water
when immersed for 24 hours



Termite Resistant



Cool,
Comfortable
Living



Strong & Durable
* +10 Mpa
(Modulus of rupture)



Fire Resistant & Non Combustible

* Rated Class-0 as per
ASTM E84-12b, BS 476 Part 4 1970.



- Swastik Roofing sheets are made from a quality blend of Fibre and Portland Cement.
- Our roofs are durable, non-corrosive, fire-resistant and are more reliable in cyclone prone areas. The cement sheets do not get blown away due to its dead weight because of which the roof remains intact.
- Swastik roofing sheets are available in 6mm Thickness and length available in meter is 1.5,1.75, 2.0,2.25,2.5,2.75, 3.0, 3.6.



- Cemplly flat sheets are manufactured as per the latest IS-2096-1992 Specifications. Our Cemplly flat sheets are suitable for application areas like furniture, side panelling , false ceiling etc.
- Cemplly flat sheets are available in 4,6,8,10,12,14,16,18 mm thickness, Standard size available in feet.
(8' * 4') , (6' * 4'), (4' * 4')



EcoPro S3 House-An answer to the country's future construction needs

- Less Wastage, Less time in designing, Erecting.
- Light in weight compared to conventional structures.
- Good thermal insulating
- Resistant to Water, Fire, Chemicals and Ingress of rainwater.

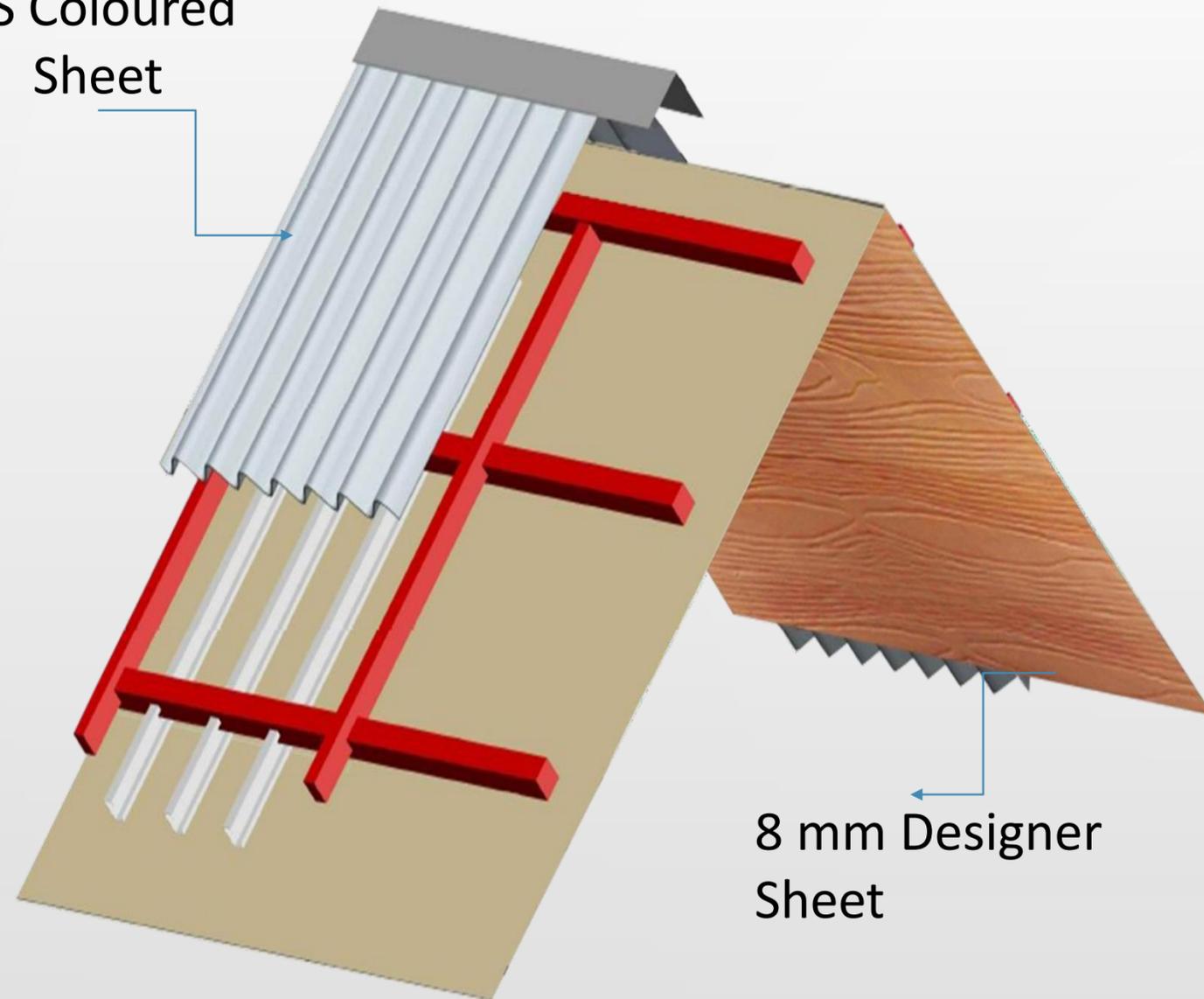
EcoPro S3 House for Kerala Flood Victim

Sahyadri Industries' CSR team identified a flood victim, M K Shamsudan who has been working very actively in the field of Social, Cultural and Political fields for several years and has even been a member of the refugee camp when the floods hit Kerala.

When the last cyclone and floods hit Kerala Shamsudan's house was completely destroyed. He even went through a bad medical condition, due to which he was unable to rebuild his house till date. Looking at his situation Sahyadri Industries Limited had promised to build a free house for him using the modular, prefabricated platform of Ecopro-S3 (patent applied) walls and Swastik Twinroof systems. After the recent Tauktae Cyclone the Ecopro S3 House Walls & Swastik Twinroof stayed strong with no damage to wall and roof.



CS Sheet /
CS Coloured
Sheet



Key Features

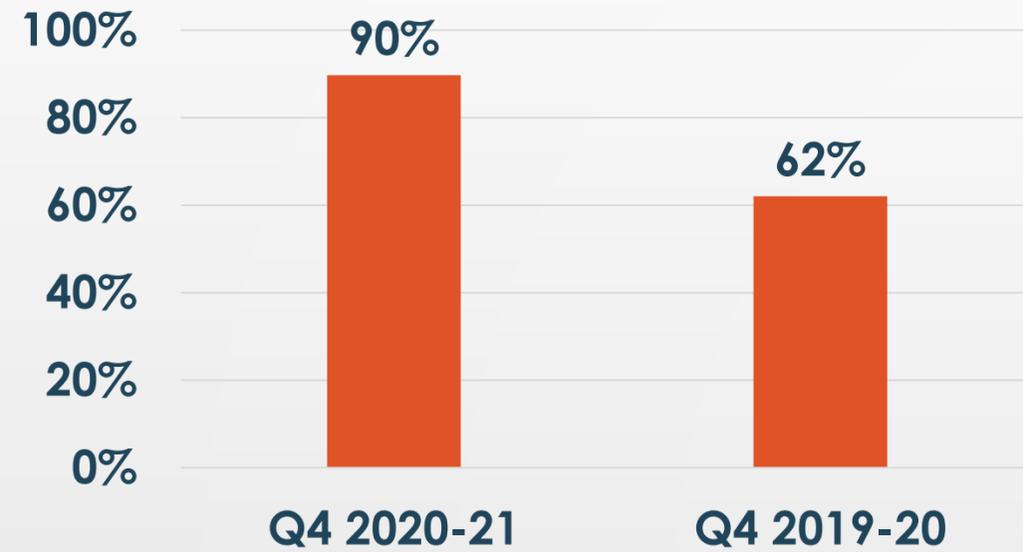
- Double layer protection from leaking roofs.
- A air gap that acts as insulation from heat.
- Roof touch ceiling to create an experience of the high ceiling in a house.
- Twinroof gets you a teak wood feel of the traditionally built house.
- Finishes ceiling that requires no plastering.
- Can be grooved for a wide look.

Key Highlights of Q-4 & F.Y. 2020-21

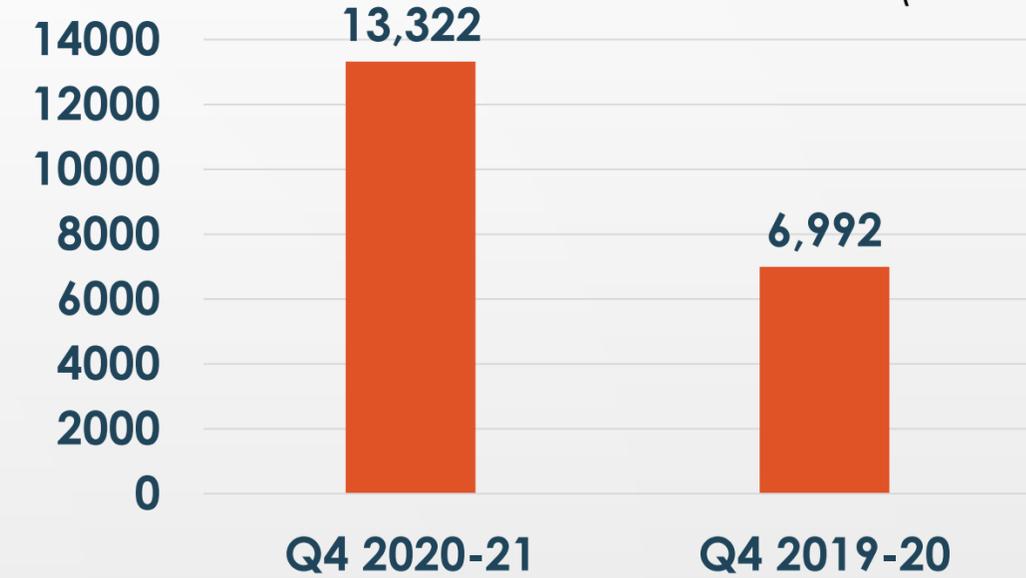
- Building Material segment grew with a percentage 78% in quantum and 92% in values and profits by 161% during the fourth quarter.
- For the financial year ended 31st March 2021, building segment has achieved growth 70% in revenue and 196% growth in profit.
- For the year plant capacity utilization has increased by 57% over the previous year.
- On the financial parameters company is able to increase in the surplus funds and continued to invest into Mutual Funds. Your company has not utilized credit funds throughout the year with some exception at the last day of year.
- Company is expanding capacity of Asbestos Flat Sheets and Non-Asbestos Flat Sheets manufacturing 72000 MT p.a.at its Perundurai plant. On revisiting the requirement of equipment, cost of expansion have reduced from Rs.80Cr to Rs.60 Cr, which would be funded by debt funds and internal accrual. Commencement of commercial production is expected to start in the fourth quarter of year 2021-22.

Key Performance Indicators for Quarter-4

Capacity Utilization %



Revenue from operations (Rs. In Lacs)



EBITDA %

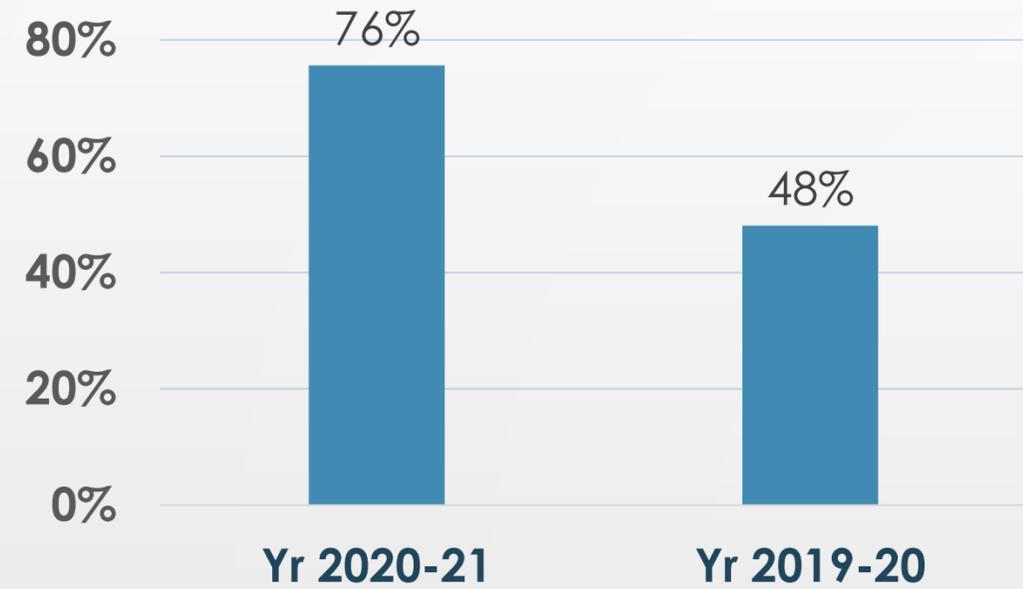


EPS (In Rs.)

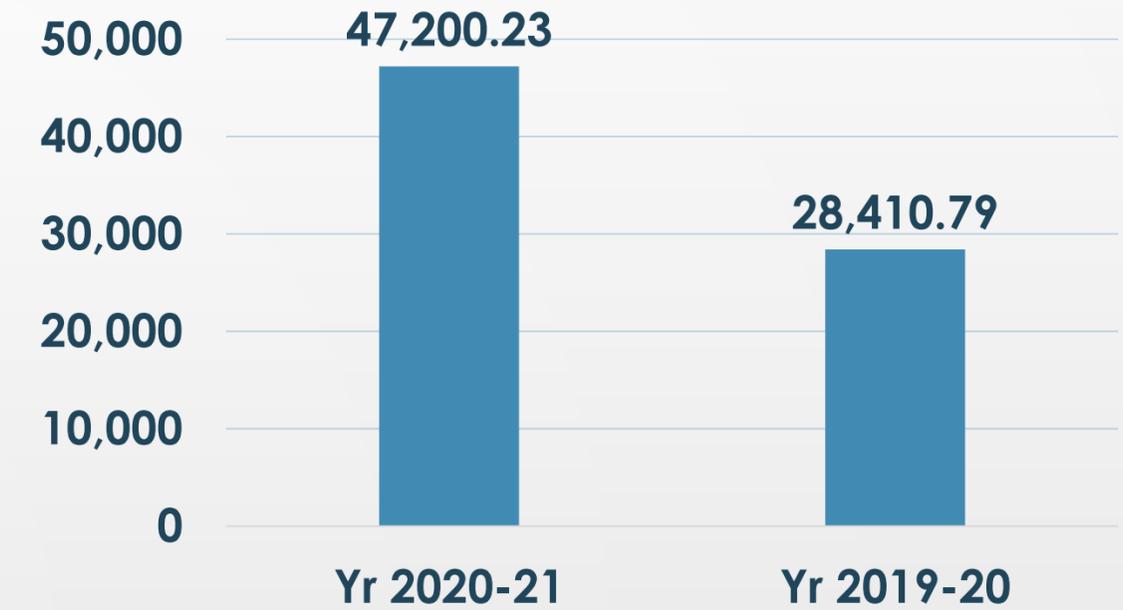


Key Performance Indicators for Year 2020-21

Capacity Utilization %



Revenue from operations (Rs. In Lacs)



EBITDA %



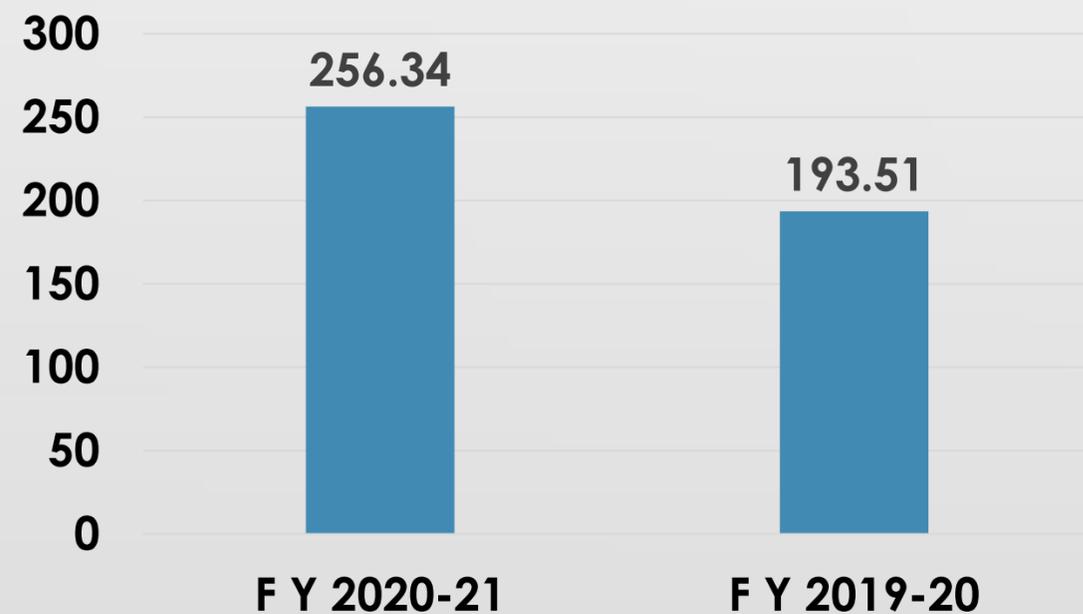
(In Rs.)

Dividend Track Record

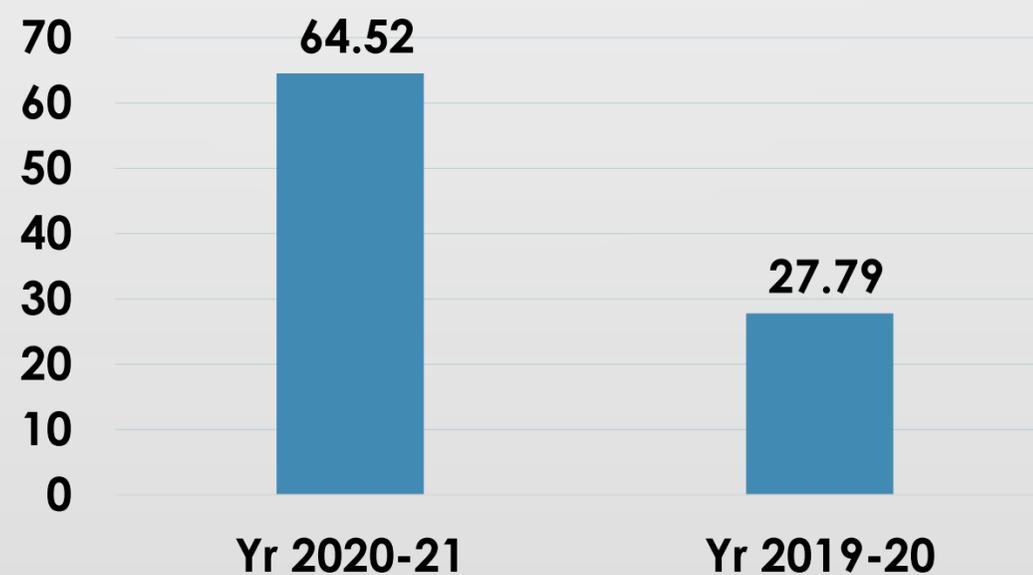
Particulars (Rs.)	F Y 2020-21	F Y 2019-20
Book Value Per Share	256.35	193.51
Earning Per Share	64.52	27.79
Total Dividend Per Share	5*	2.5
-Interim Dividend Per Share	1.5	2.5
-Final Dividend Per Share	3.5 [#]	0

* Including Proposed Dividend
Proposed Dividend

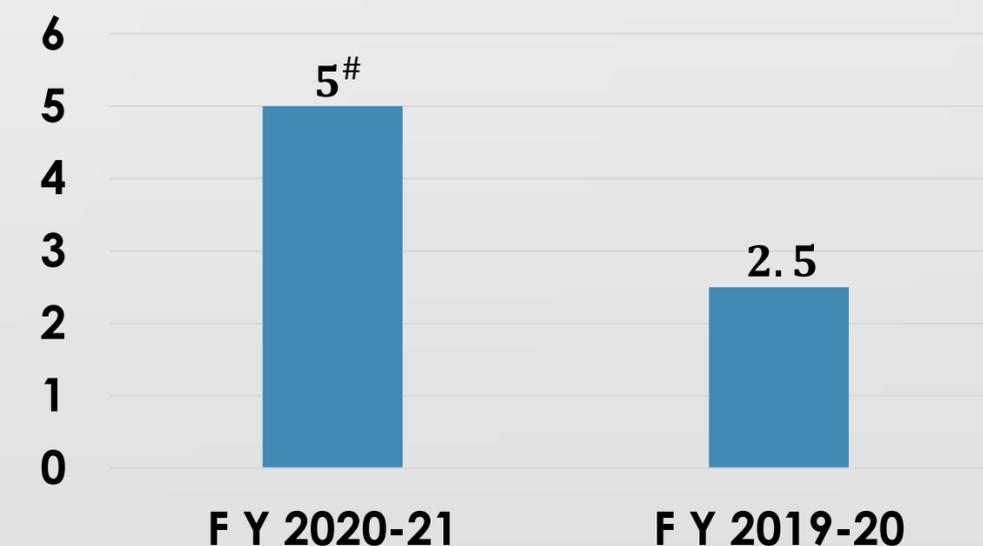
Book Value Per Share (In Rs.)



EPS (In Rs.)



Total Dividend Per Share



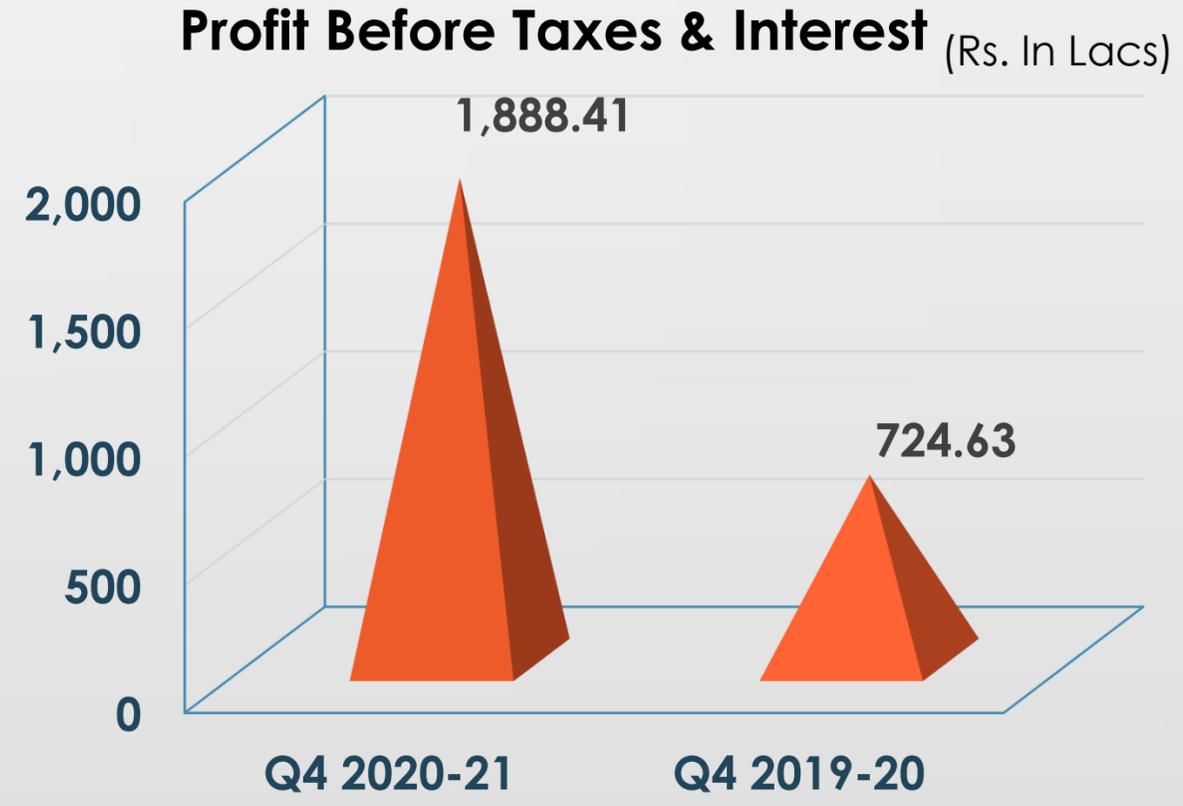
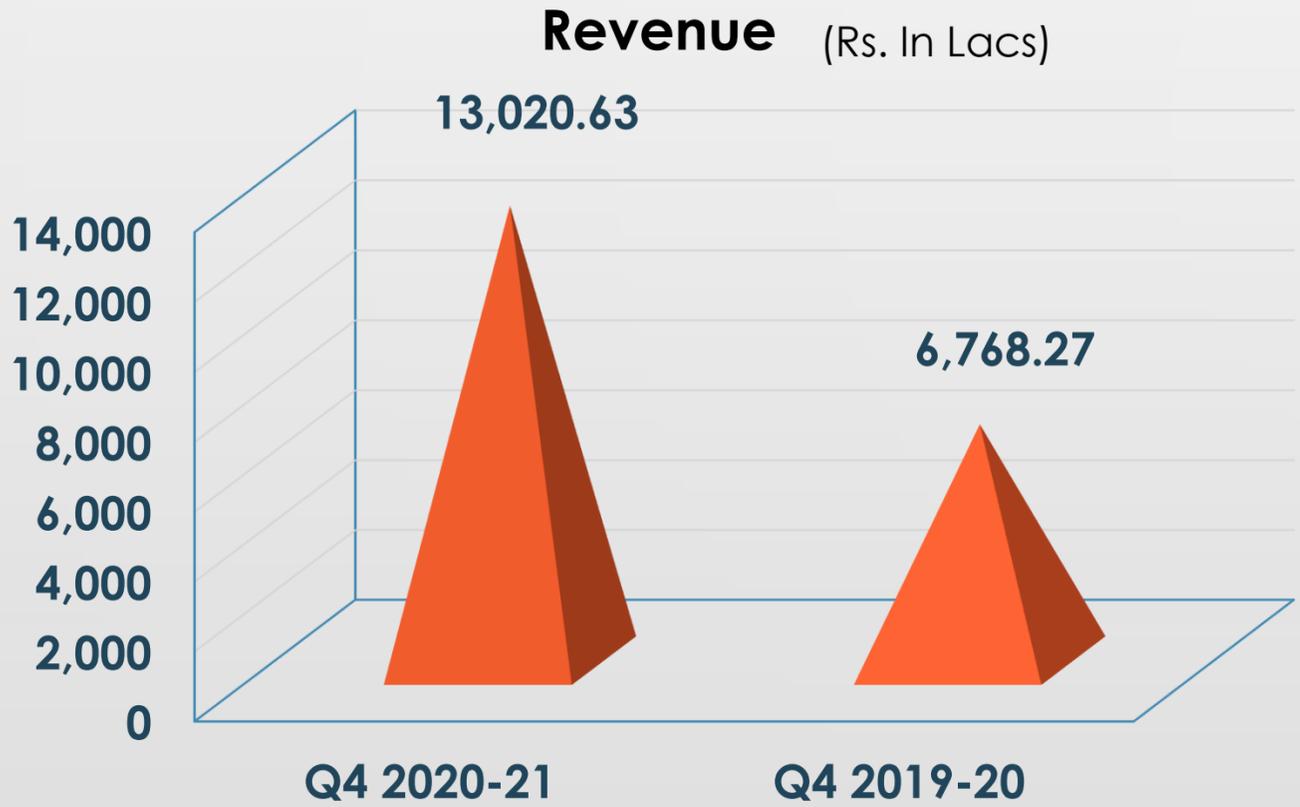
Financial Results (Rs. in Lacs)

Period	Q4 2020-21	Q4 2019-20	Yr 2020-21	Yr 2019-20
Revenue from operations	13,321.72	6,991.84	47,200.23	28,410.79
EBIDTA	2,265.04	1,043.18	9,752.19	4,806.20
Depreciation	357.87	370.54	1,404.39	1,434.34
Finance Cost	122.22	142.85	488.37	543.47
Total Comprehensive Income Before Tax	1,787.21	523.95	7,833.42	2,802.51
Total Comprehensive Income after Exceptional item	1,787.21	523.95	7,833.42	2,802.51
Tax Expenses *	89.86	60.55	1,683.41	163.44
Total Comprehensive Income After Tax	1,697.35	463.40	6,150.01	2,639.07
Net Profit after tax	1,694.95	467.54	6,169.47	2,657.41
EPS	17.73	4.89	64.52	27.79

* Tax expense for Yr 2019-20 reduced due to Deferred Tax and income tax credit of previous yrs of both totaling Rs. 574.75 lacs

BUILDING MATERIAL SEGMENT – REVENUE AND PBIT

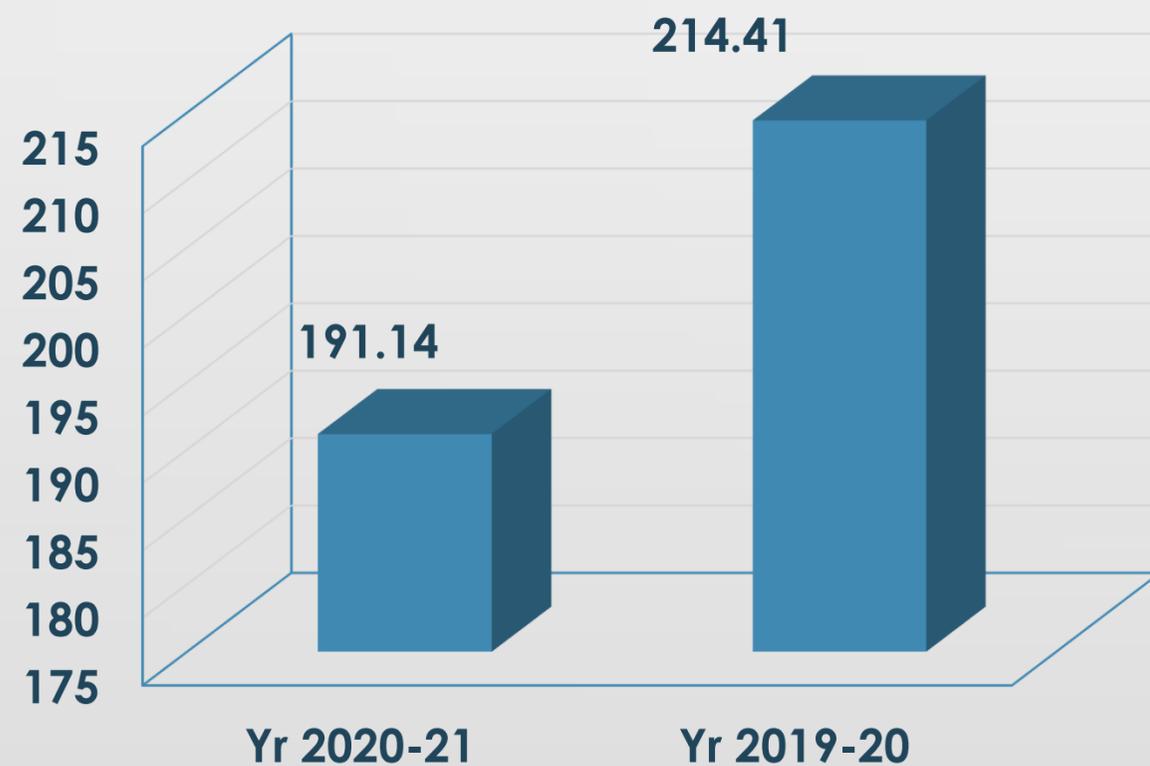
Building Material	2020-21 Q4	2019-20 Q4
Revenue (Rs. in Lacs)	13,020.63	6,768.27
Profit Before Taxes & Interest (Rs. in Lacs)	1,888.41	724.63



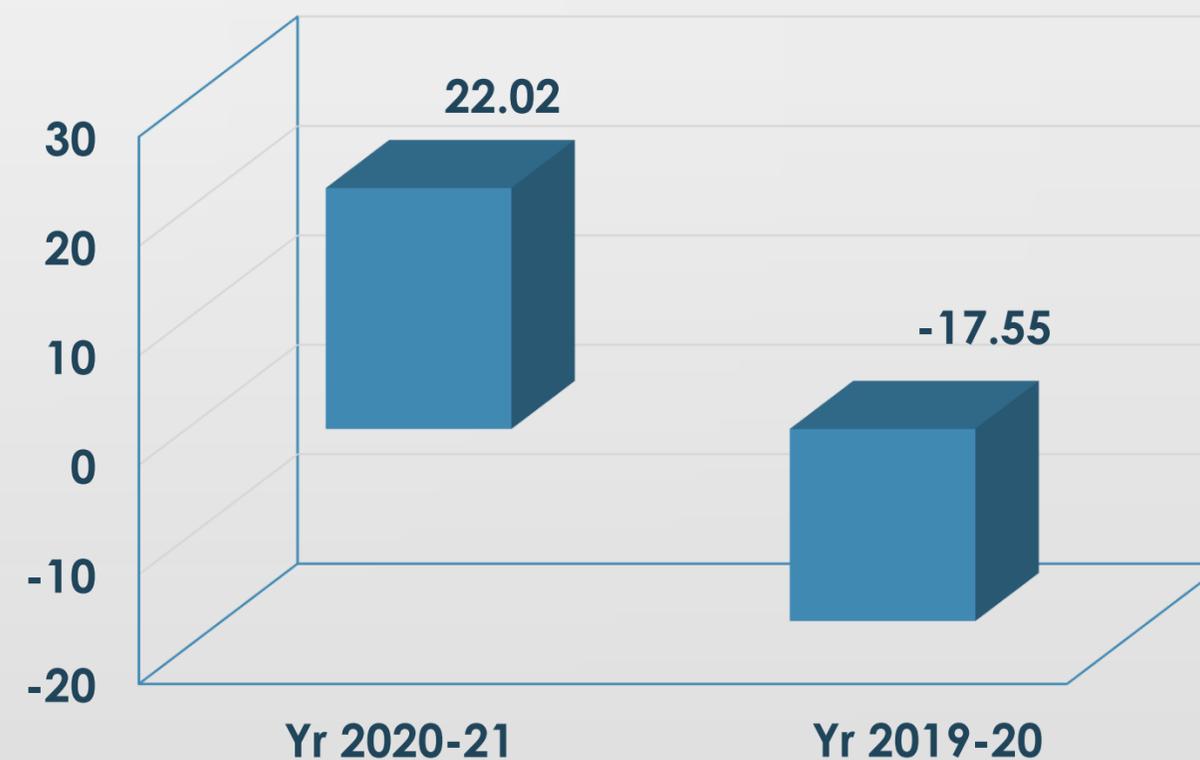
POWER GENERATION SEGMENT – REVENUE AND PBIT

POWER GENERATION	Yr 2020-21	Yr 2019-20
Revenue (Rs.in Lacs)	191.14	214.41
Profit Before Taxes Interest (Rs.in Lacs)	22.02	-17.55

Revenue (Rs. In Lacs)

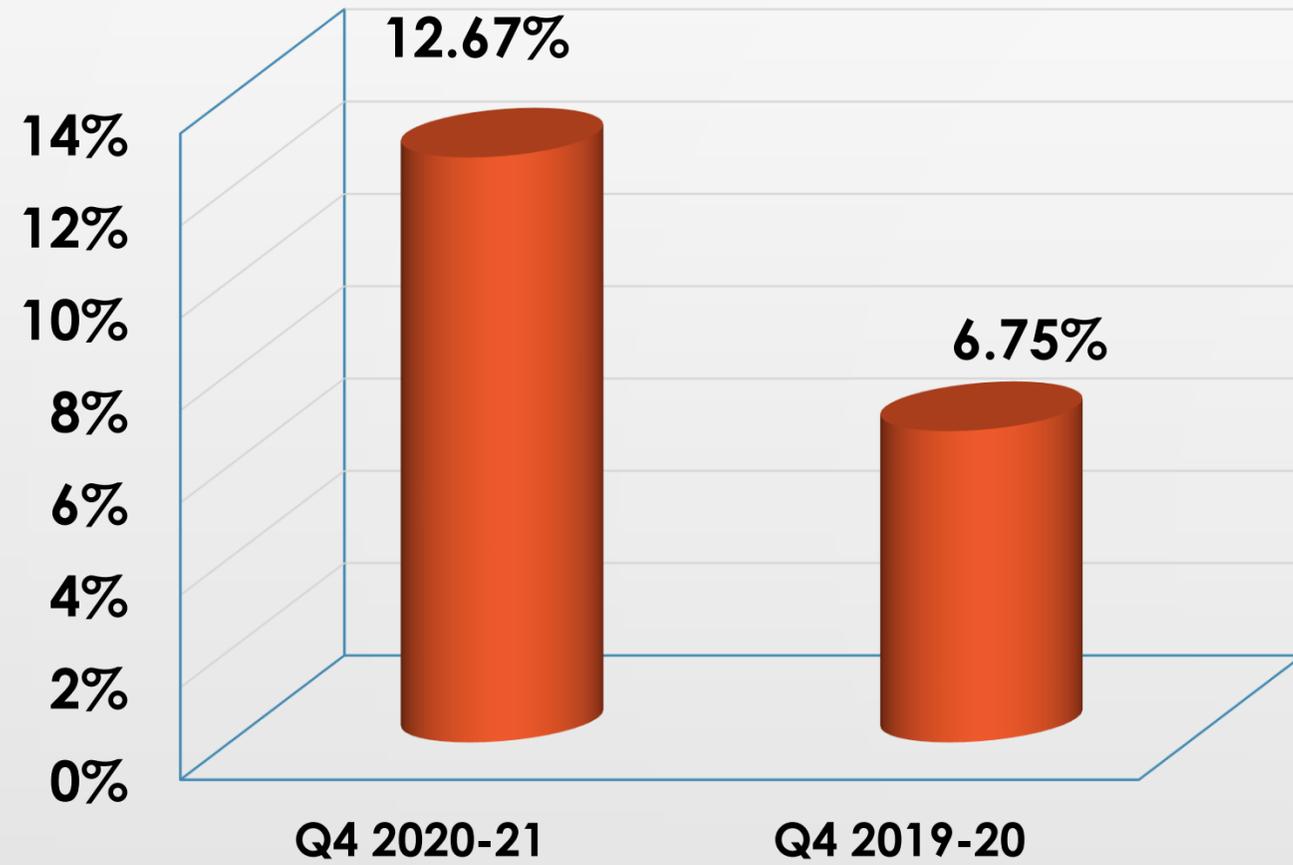


Profit Before Taxes Interest (Rs. In Lacs)

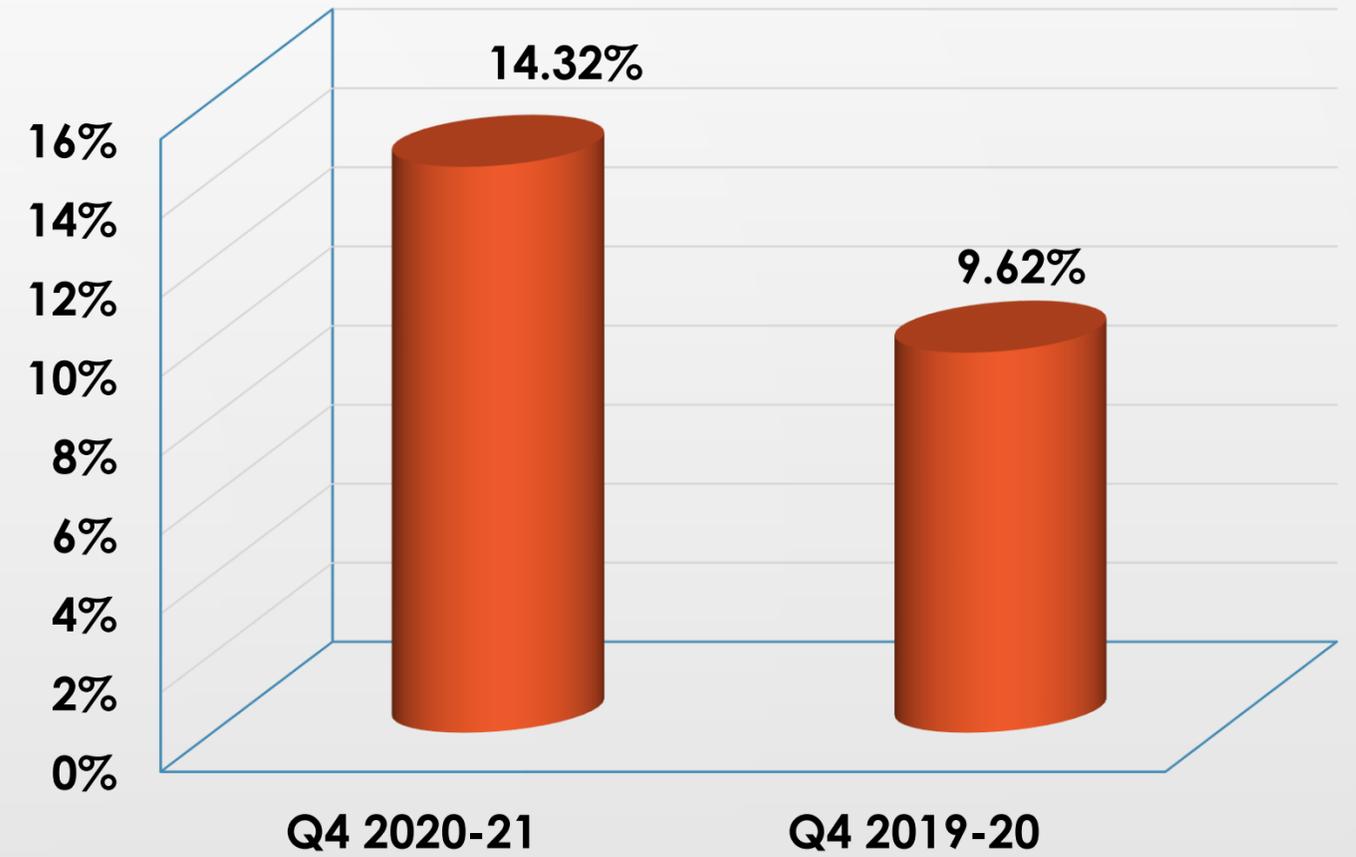


QUARTERLY RATIOS

Net Profit Margin %



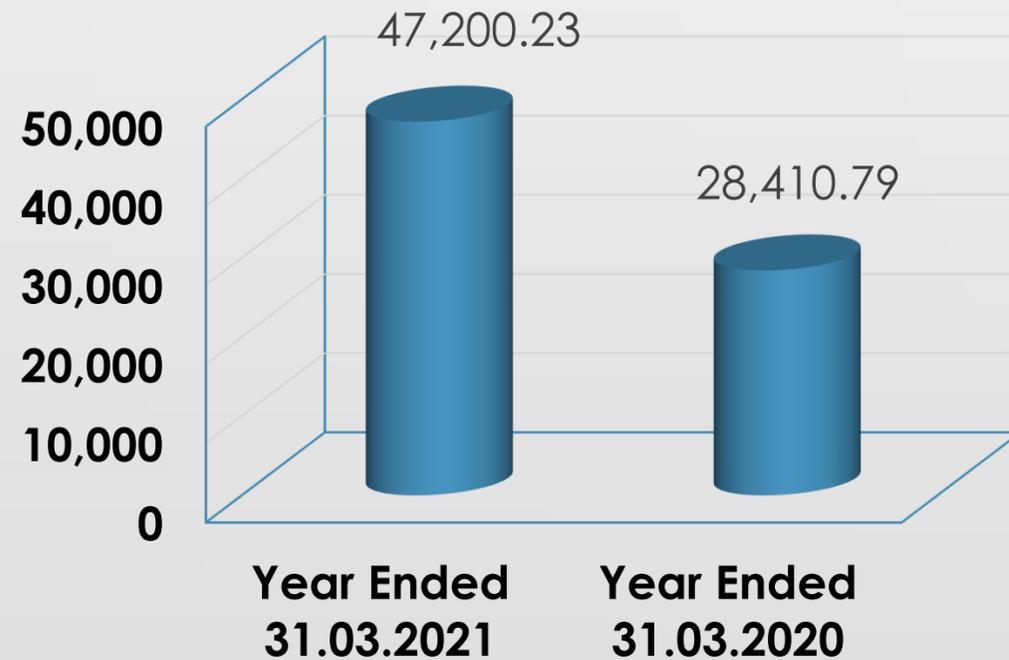
Operating Profit Margin %



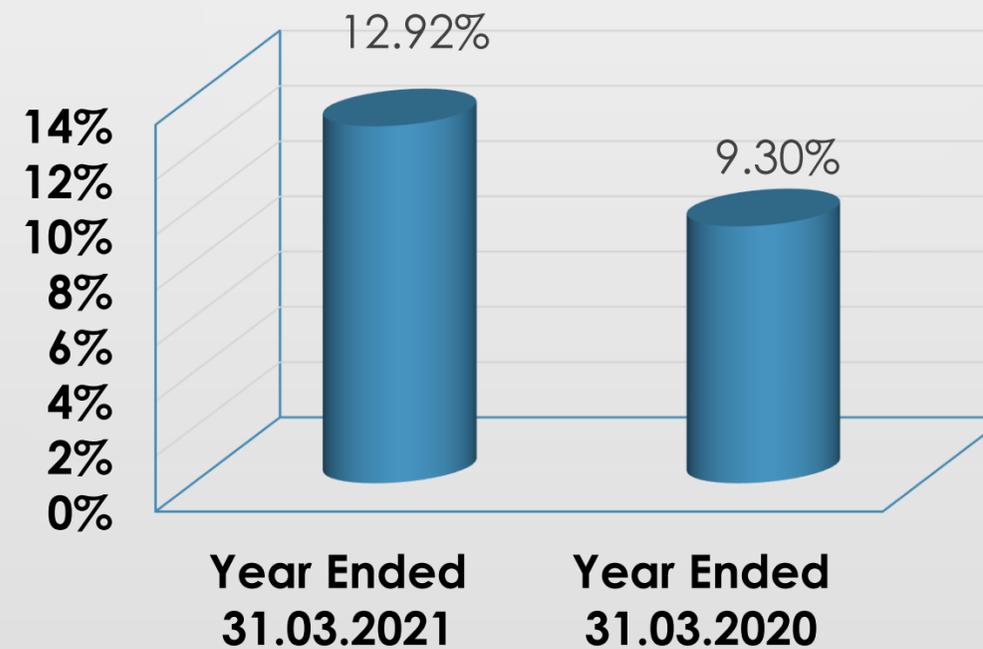
YEAR ENDED RESULT – REVENUE , NET PROFIT % AND EPS

PARTICULARS	Year Ended 31.03.2021	Year Ended 31.03.2020
Revenue (Rs.in Lacs)	47,200.23	28,410.79
Net Profit Margin %	12.92%	9.30%
Operating Profit Margin %	17.69%	11.87%

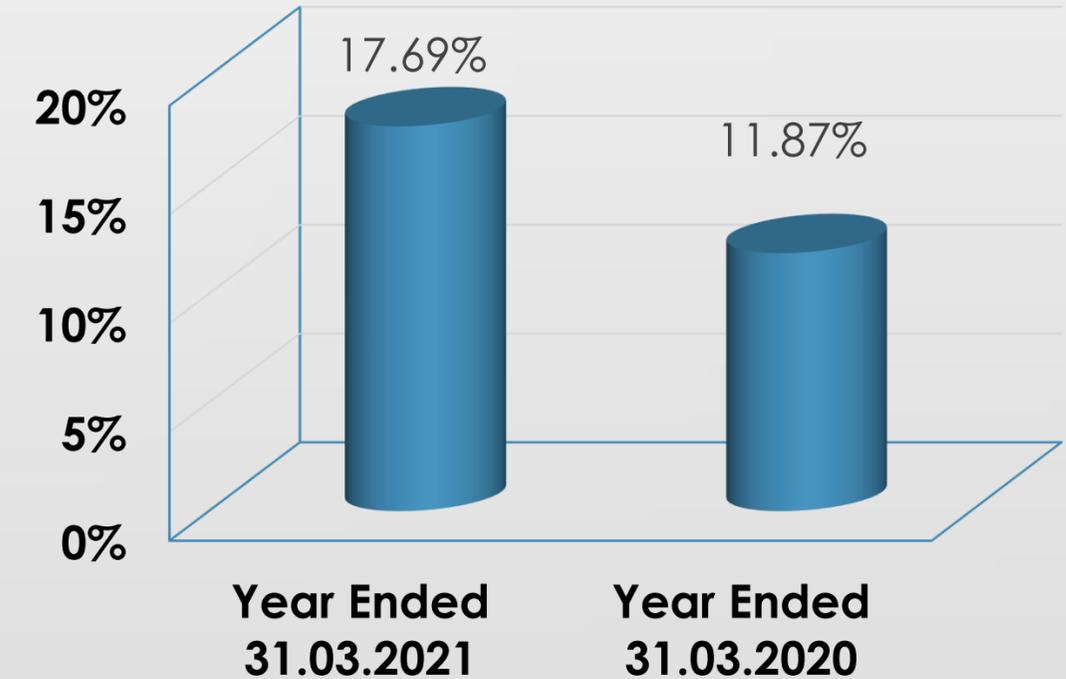
Revenue (Rs. In Lacs)



Net Profit Margin %

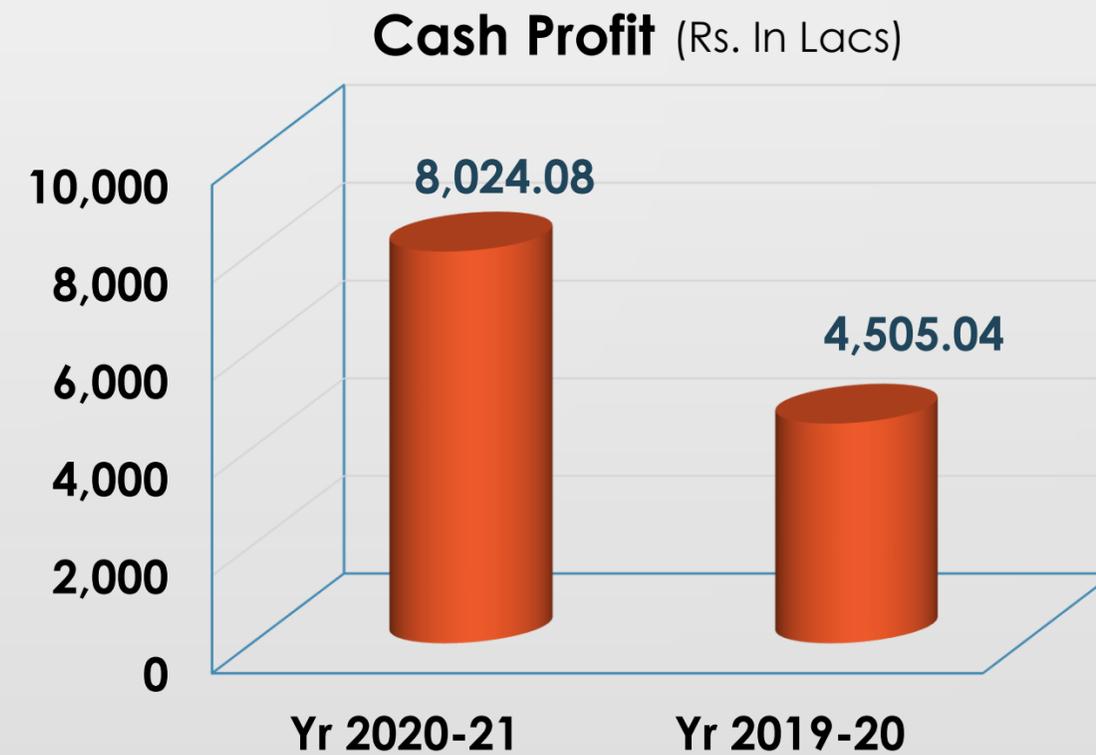
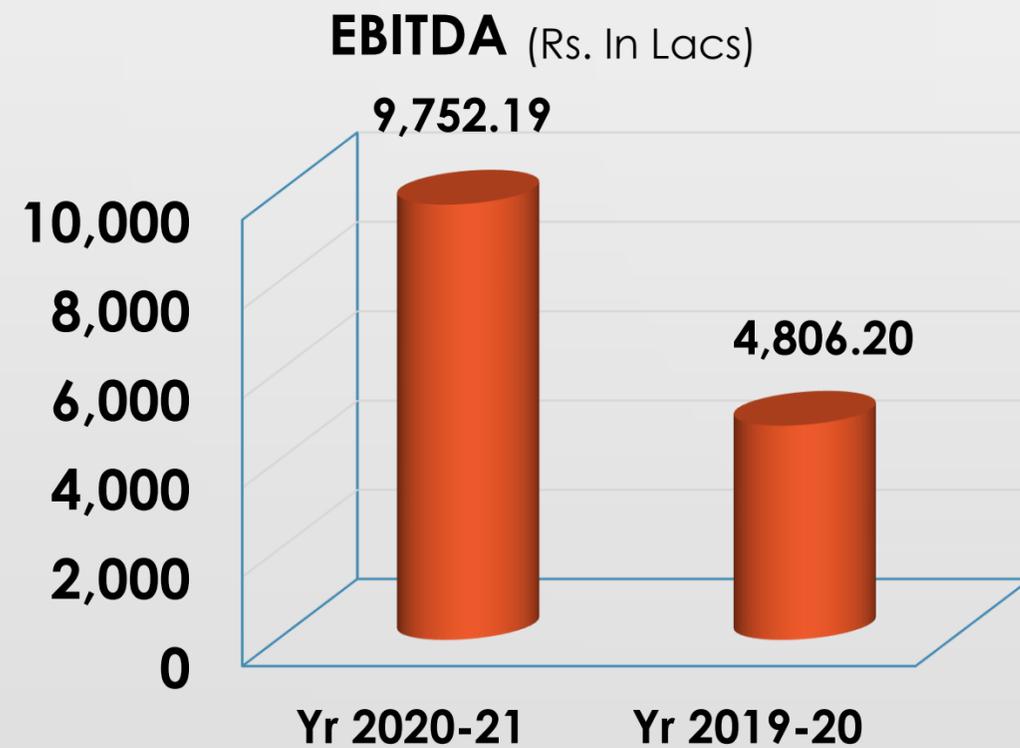


Operating Profit Margin %



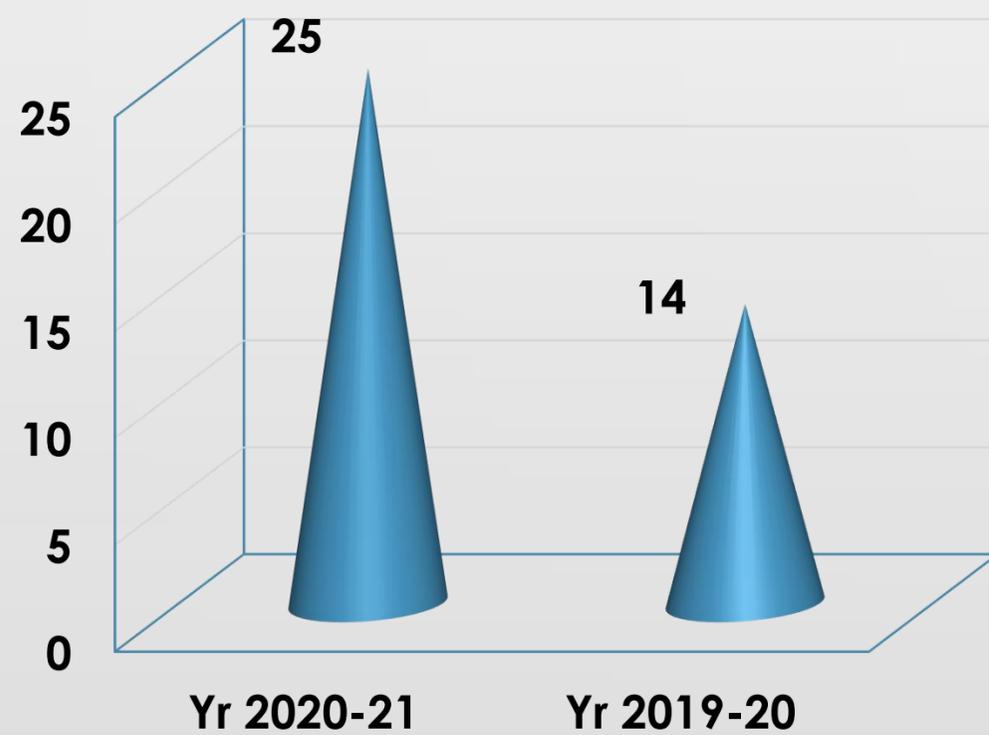
KEY FINANCIAL INDICATORS – for the Year

Particulars	Year Ended 31.03.2021	Year Ended 31.03.2020
EBITDA (Rs. in Lacs)	9,752.19	4,806.20
EBITDA (%)	20.66%	16.92%
Cash Profit (Rs. in Lacs)	8,024.08	4,505.04

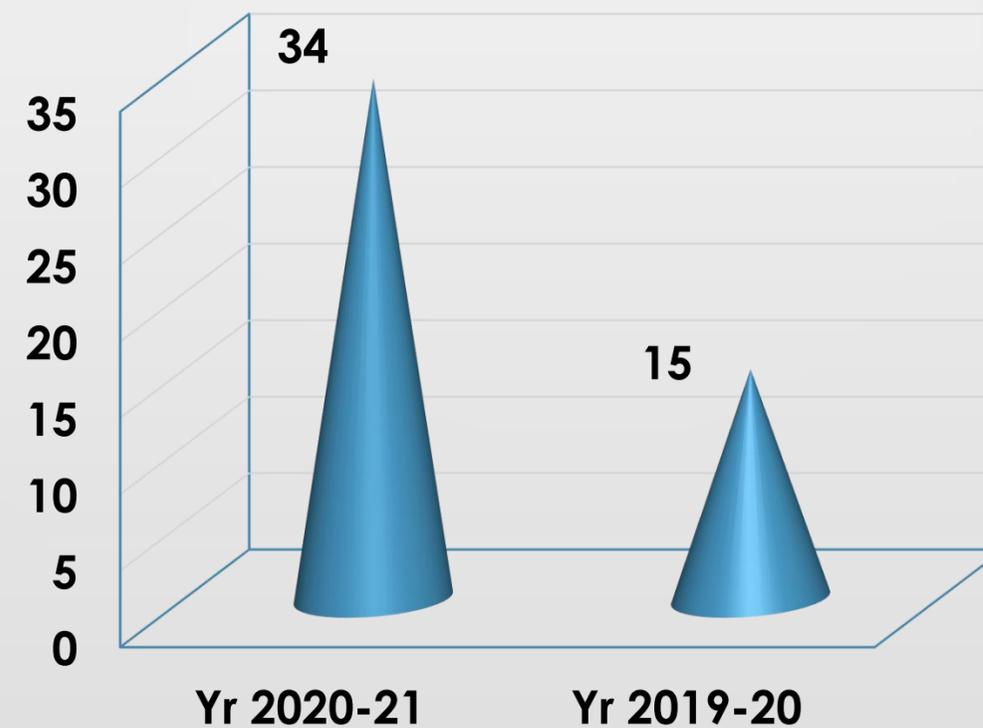


Particulars	Yr 2020-21	Yr 2019-20
Return on Equity (%)	25	14
Return on Capital Employed (%)	34	15
Debt Equity Ratio	0.03	0.32

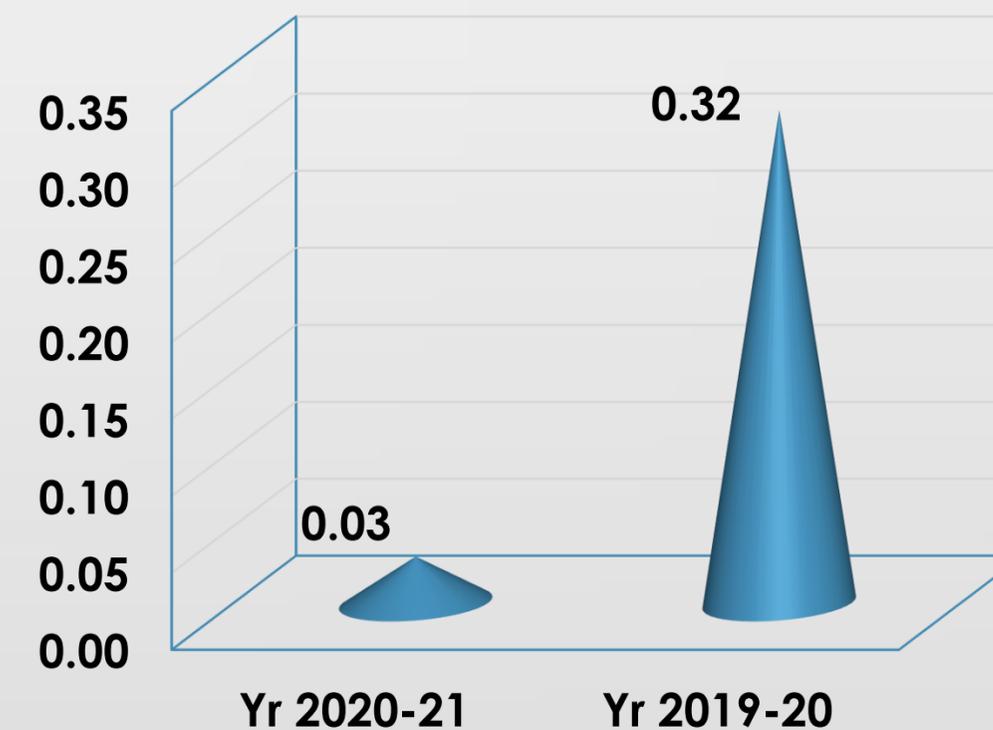
Return on Equity (%)



Return on Capital Employed (%)



Debt Equity Ratio



EcoPro TVC Advertisement on OTT Platform



EcoPro TVC advertisement was aired on OTT platform like Hotstar during IPL matches & SonyLiv during India vs Australia T20 Match series.



SAHYADRI™

Indian. Innovative. Iconic.

Contact Details

Sahyadri Industries Limited

39/D, Gultekdi, J.N.Road, Pune-411037

Contact No.020-2644 4625/26/27,

Email: info@silworld.in

Website: www.silworld.in