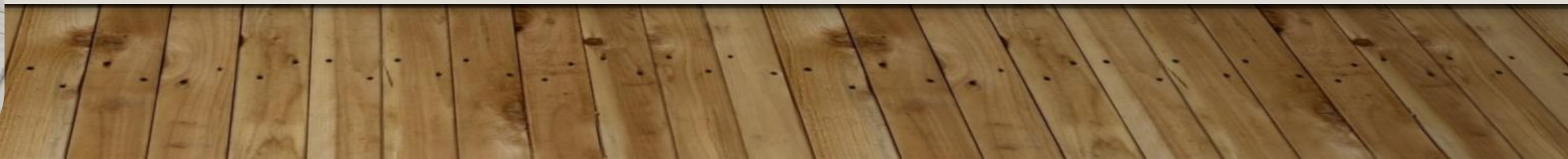


# Sahyadri Industries Limited

QUARTER 2 F.Y. 2020-21

## Result Presentation





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# COMPANY OVERVIEW

- A flagship company of The Patel Group, Pune (Maharashtra, India).
- Well known for its **Swastik** brand of Fibre Cement Roofing Sheets, **EcoPro** Multi use Fibre Cement Boards & **Cemply** Flat Sheets.
- An ISO 9001 : 2015 , OSAS 14001:2004 Certified, CE & GreenPro certified and Listed company on Bombay Stock Exchange.
- A Leading player in the building material.

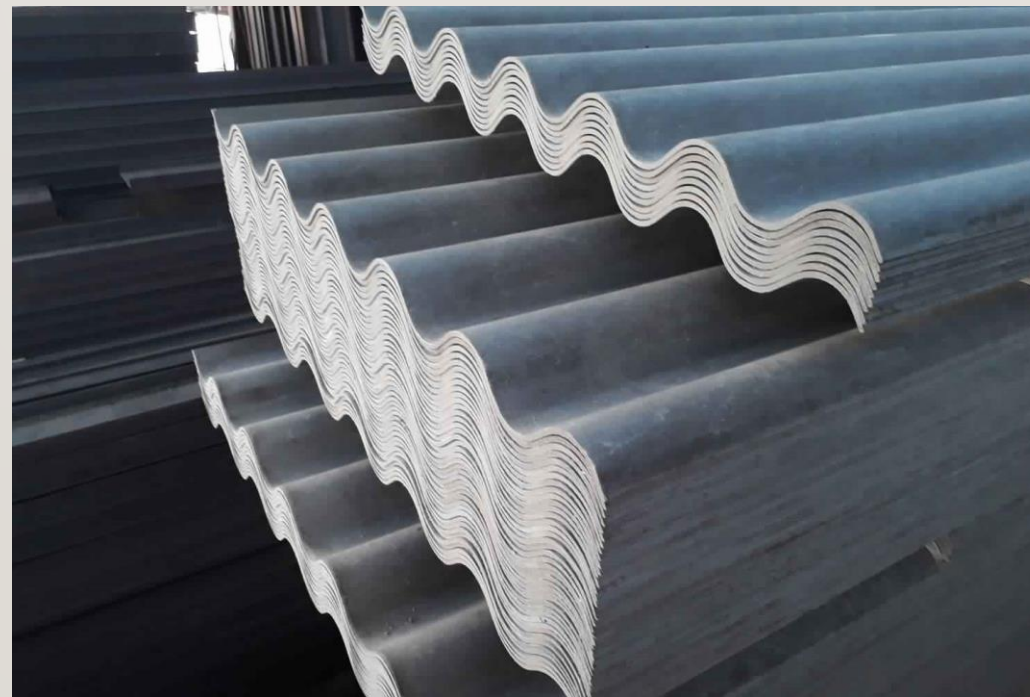


## Our Plant Locations

- Chinchwad and Kedgaon Maharashtra.
- Vijayawada, Andhra Pradesh.
- Mahuvej, Gujarat.
- Perundurai, Tamilnadu.

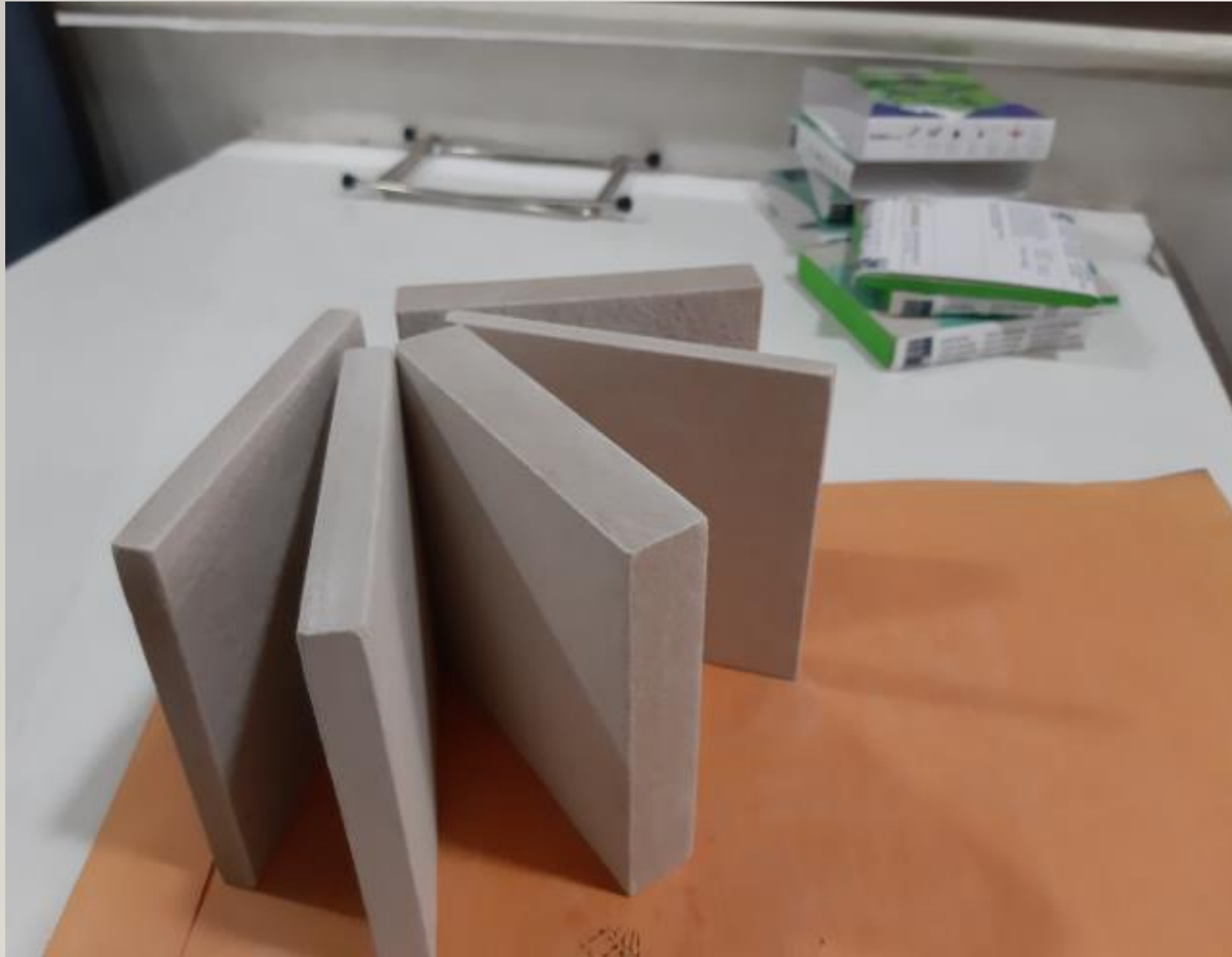


## Product Platforms





# ECOPRO

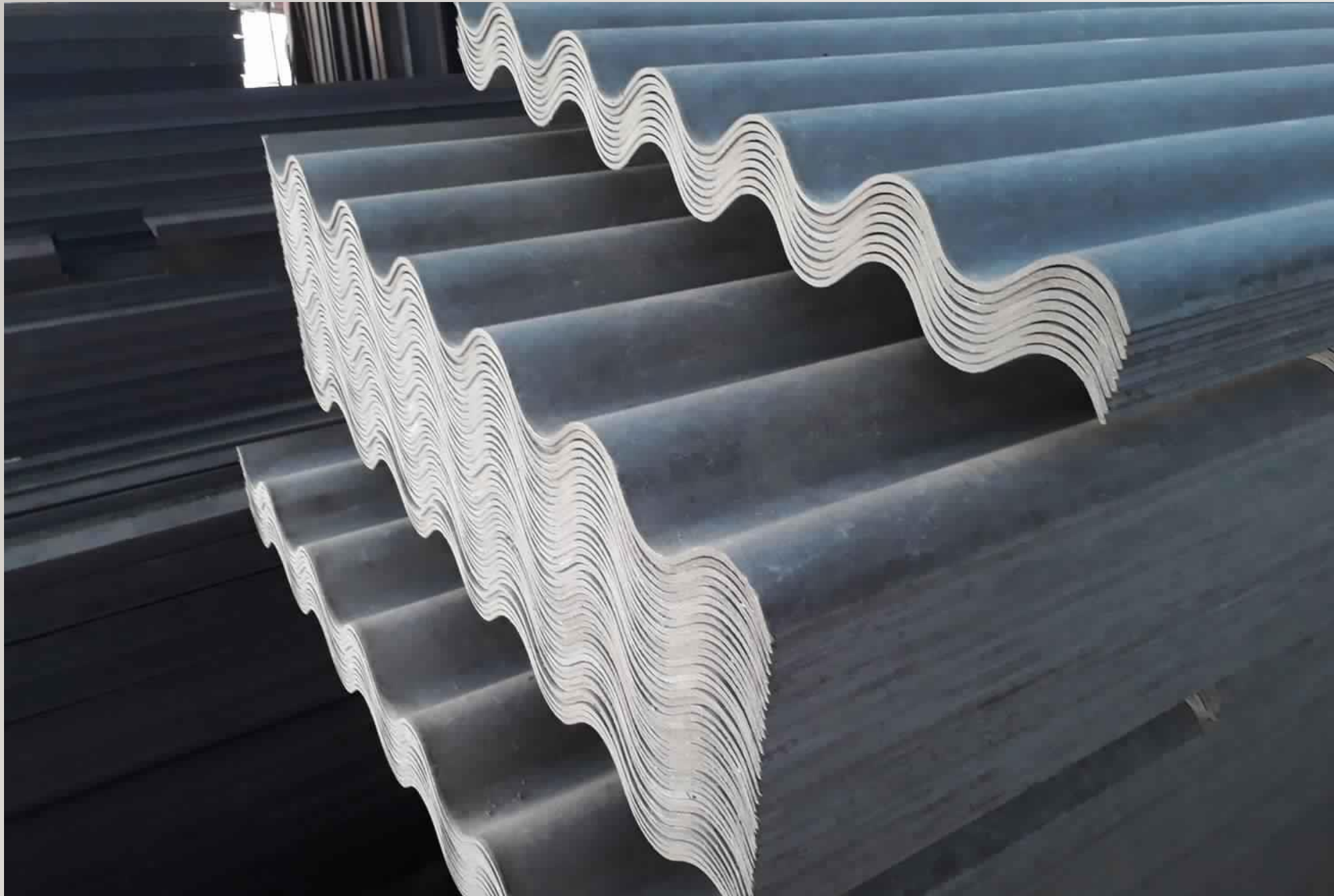


**IT'S ECONOMICAL,  
IT'S SUSTAINABLE,  
IT'S EASY TO INSTALL,  
IT'S STRONG,  
IT'S LIGHT.  
IT'S THE FUTURE!**





# Swastik Roof Sheets



- Swastik Roofing sheets are made from a quality blend of Fibre and Portland Cement.
- Our roofs are durable, non-corrosive, fire-resistant and can also withstand extreme weather conditions.
- Swastik roofing sheets are available in 6mm Thickness and length available in meter is 1.5,1.75, 2.0,2.25,2.5,2.75, 3.0



# Cemply Flat Sheets



- Cemply flat sheets are manufactured as per the latest IS-2096-1992 Specifications. Our Cemply flat sheets are suitable for application areas like furniture, side panelling , false ceiling etc.
- Cemply flat sheets are available in 4,6,8,10,12,14,16,18 mm thickness
- Standard size available in feet.  
(8' \* 4') , (6' \* 4' ), (4' \* 4')



# Key Highlights of Q-2 & Half Year of F.Y. 2020-21

- Despite of Covid 19 Pandemic impact on the company's production, sales and supply chain operations were affected for some period, but company could normalize and achieve maximum production and sales for the season during first two quarters of the year 2020-21. Second quarter has always been challenging, in spite of that our company could achieve best.
- Building Material segment grew with a percentage of 70% in quantum and 102% in values and profits by 522% during second quarter of FY 2020-21 as compared to previous year's same quarter.
- For the half year ended as on 30<sup>th</sup> September 2020, Building Material Segment has achieved 60% growth in revenue and 205% growth in profit.
- Building Material Segment has achieved capacity utilization of 73% during the second quarter of FY 2020-21 against 29% during the second quarter of FY 2019-20 and 67% for the half year ended as on 30<sup>th</sup> September 2020 against 44% for the half year ended as on 30<sup>th</sup> September 2019.
- Windmill division could achieve 26.09% PLF during the second quarter of FY 2020-21 against 33.72% in previous year's same quarter. This is mainly because of overall renewable energy generation falls by 23% in the season due to low wind speed.



# Quarterly Financial Results

(Rs. in Lacs)



Sr. No.	Particulars	Q2 2018-19	Q2 2019-20	Q2 2020-21	Yr 2019-20
1	Revenue from operations	4,894.61	4,887.07	9,121.38	28,413.21
2	EBIDTA	1,351.74	604.86	2,171.58	4,806.20
3	Depreciation	441.89	344.02	368.59	1,434.34
4	Finance Cost	122.22	127.18	112.25	543.47
5	Total Comprehensive Income Before Tax	789.89	76.04	1,689.17	2,802.51
6	Exceptional Item	0.00	0.00	0.00	0.00
7	Total Comprehensive Income after Exceptional item	789.89	76.04	1,689.17	2,802.51
8	Tax Expenses *	129.79	(230.51)	478.02	163.44
9	Total Comprehensive Income After Tax	660.10	306.55	1,211.15	2,639.07
10	Net Profit after tax	658.63	347.39	1,212.27	2,657.41
11	EPS	6.89	3.63	12.68	27.79

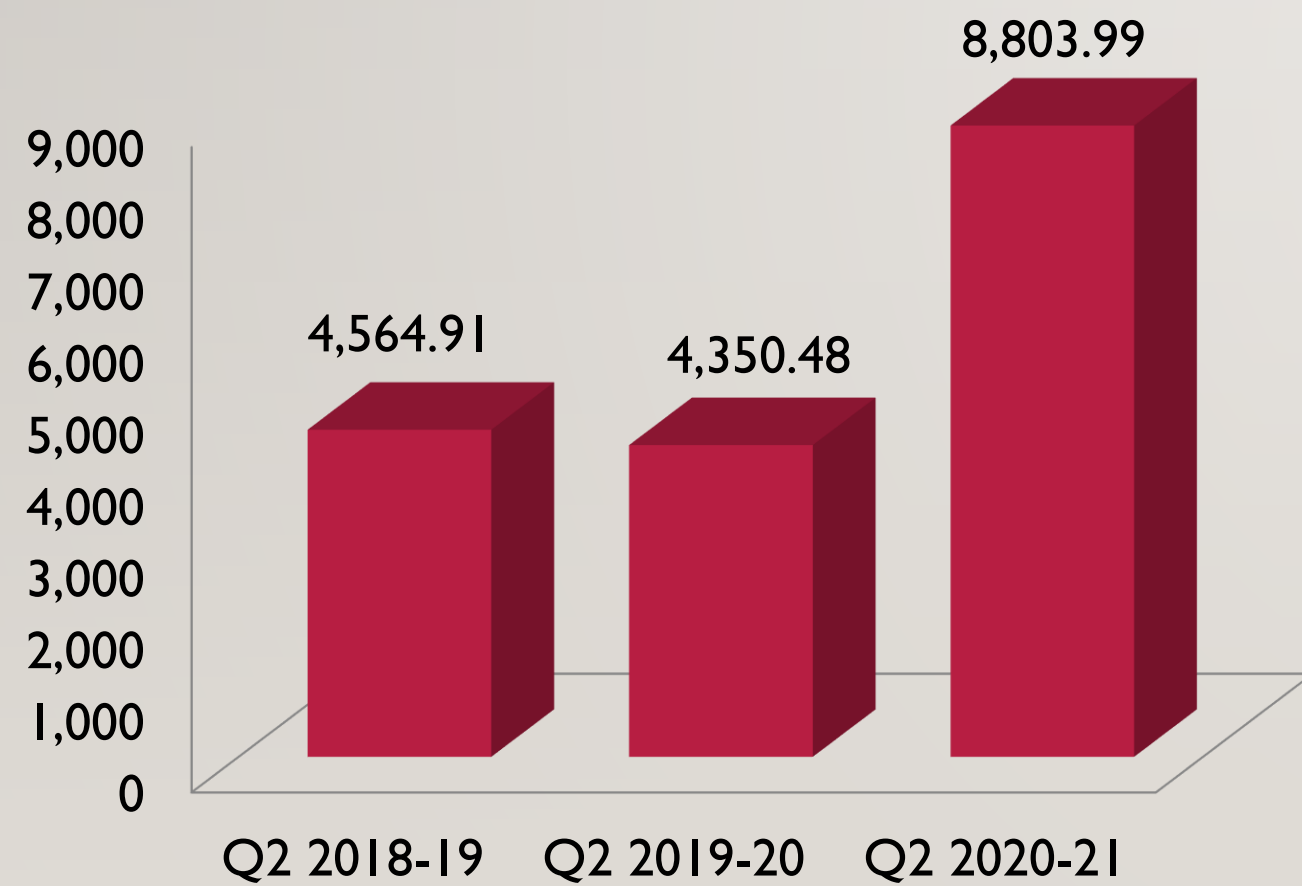
\* Tax expense for Yr 2019-20 reduced due to Deferred Tax and income tax credit of previous yrs of both totaling Rs. 574.75 lacs



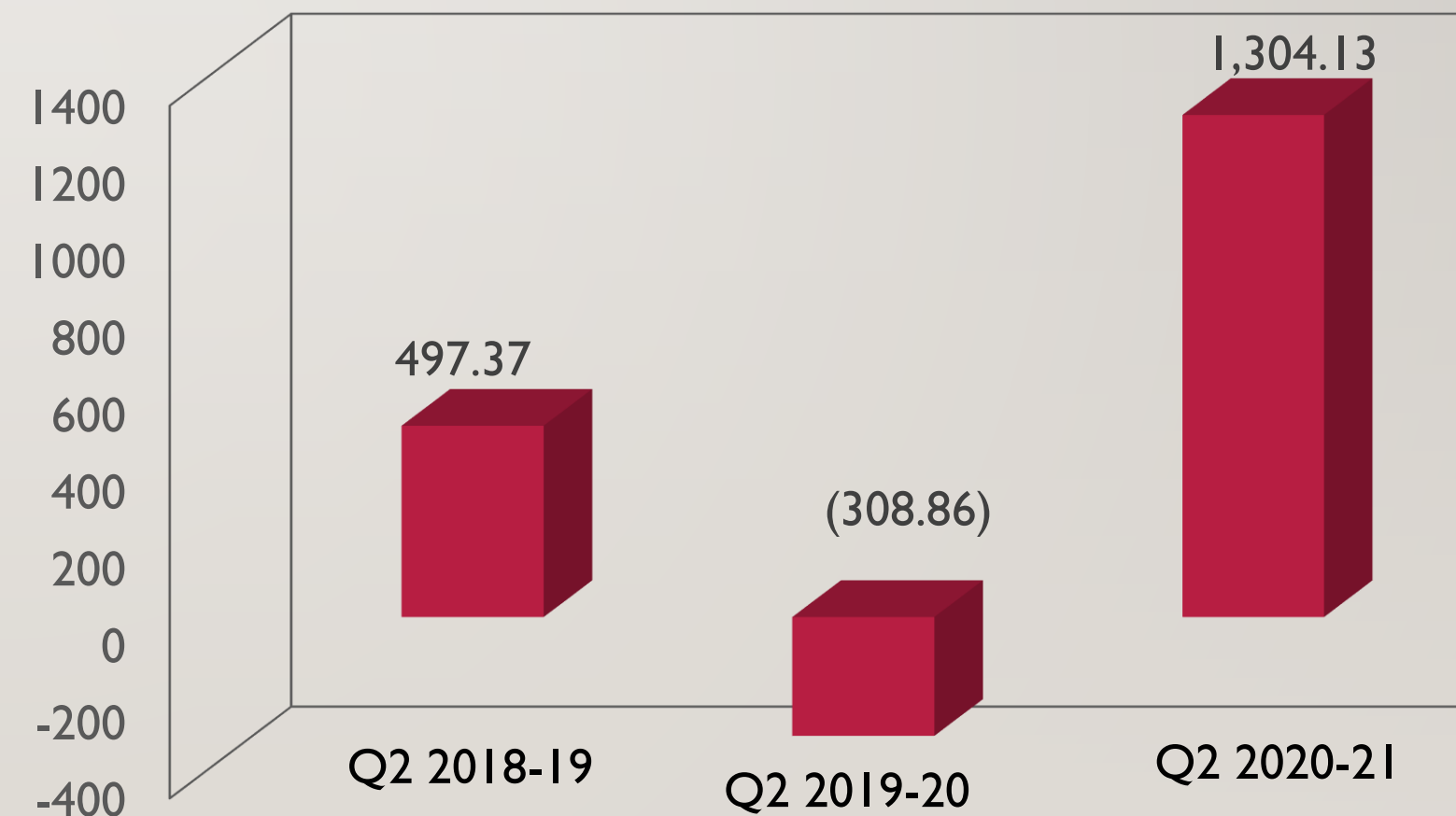
# BULDING MATERIAL SEGMENT – SALES, REVENUE AND PBIT

Building Material	2018-19 Q2	2019-20 Q2	2020-21 Q2
Revenue (Rs. in Lacs)	4,564.91	4,350.48	8,803.99
Profit Before Taxes & Interest (Rs. in Lacs)	497.37	(308.86)	1,304.13

**Revenue (Rs. in Lacs)**



**Profit Before Taxes & Interest (Rs. in Lacs)**

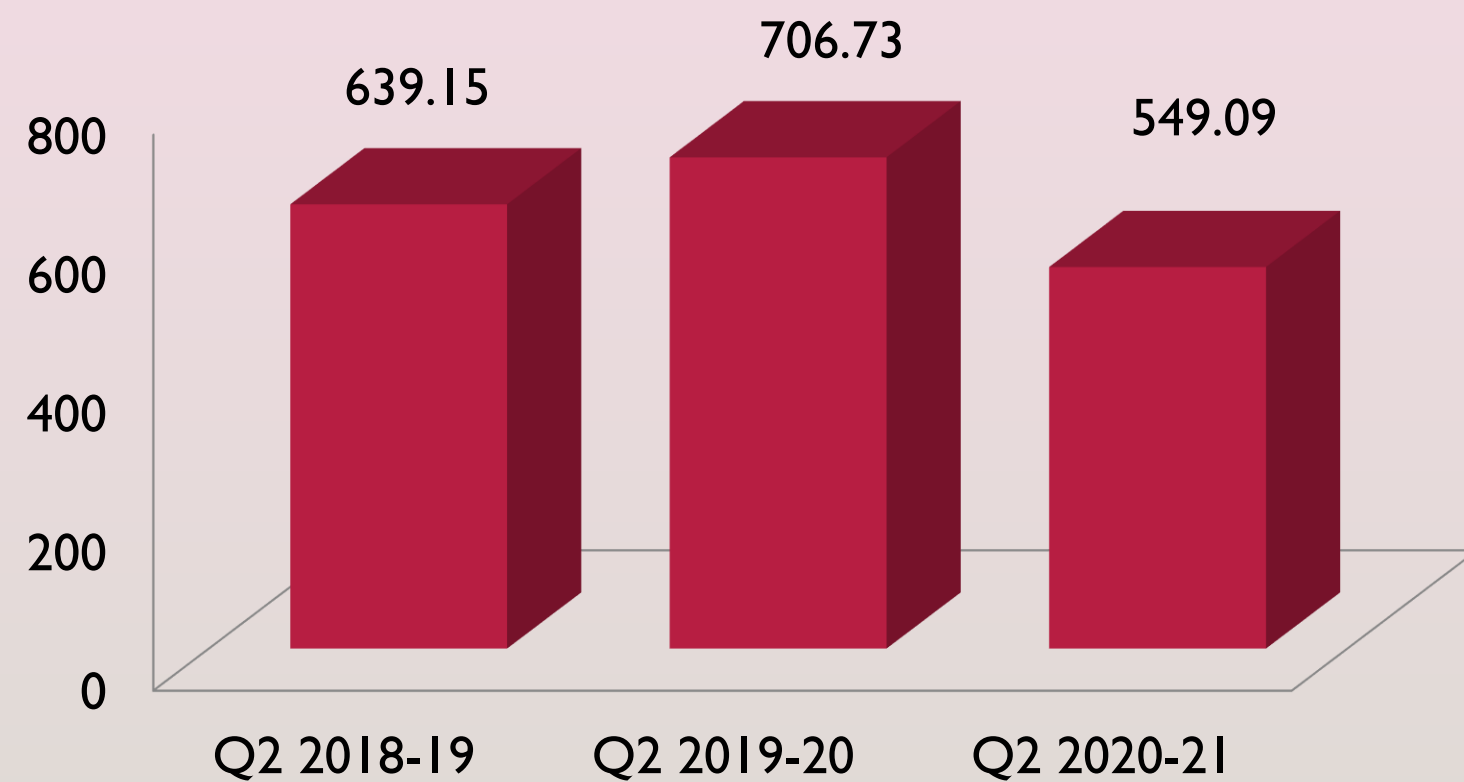




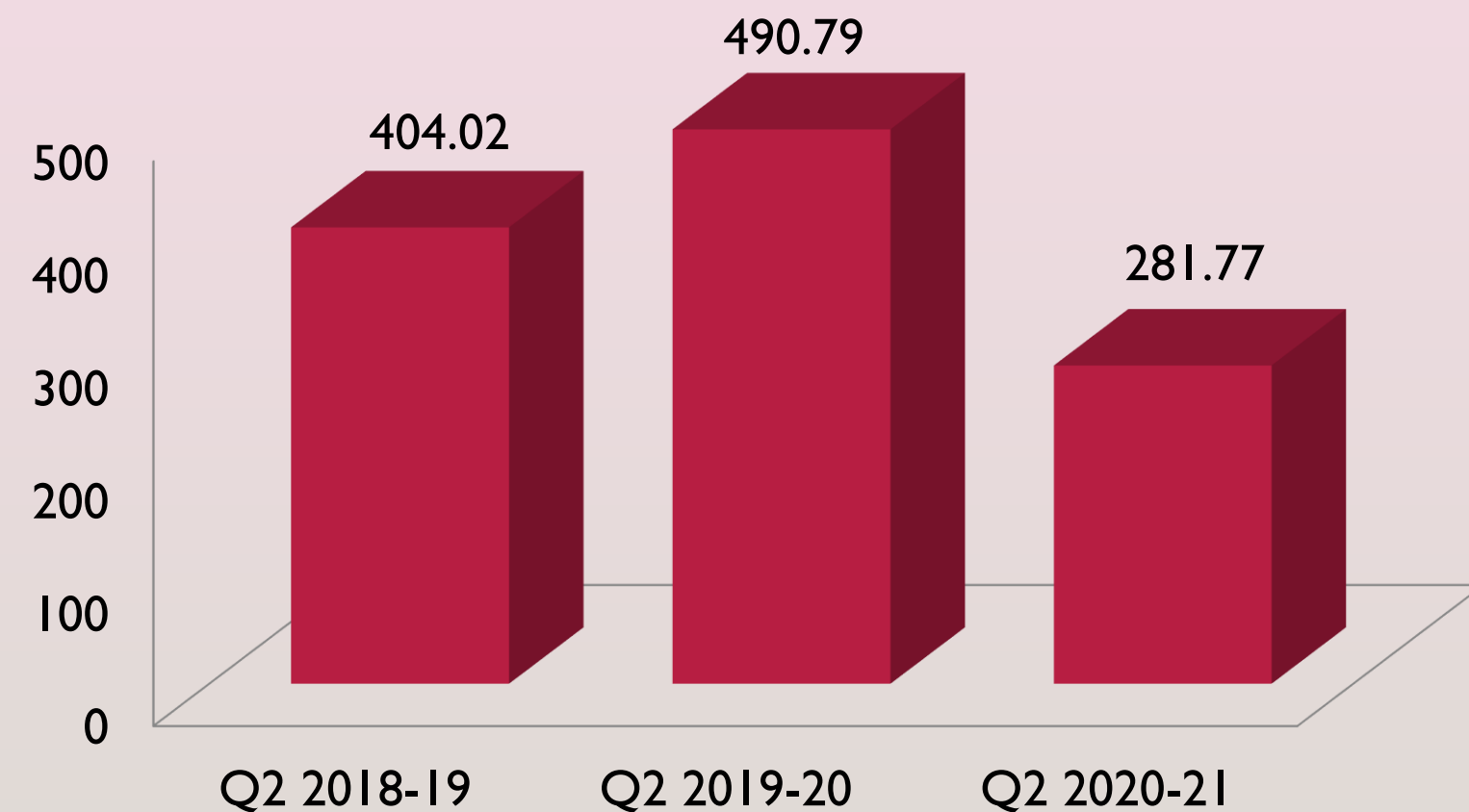
# POWER GENERATION SEGMENT – SALES, REVENUE AND PBIT

POWER GENERATION	2018-19 Q2	2019-20 Q2	2020-21 Q2
Revenue (Rs.in Lacs)	639.15	706.73	549.09
Profit Before Taxes Interest (Rs.in Lacs)	404.02	490.79	281.77

**Revenue (Rs.in Lacs)**



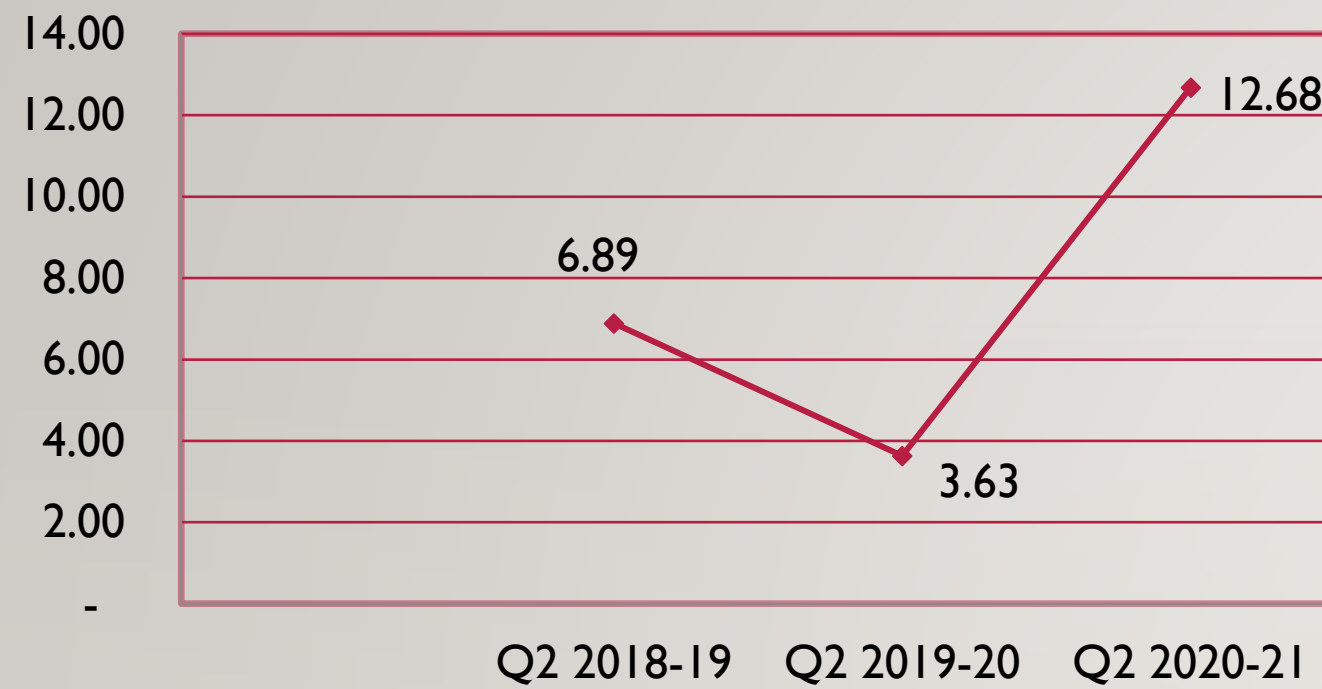
**Profit Before Taxes Interest (Rs.in Lacs)**



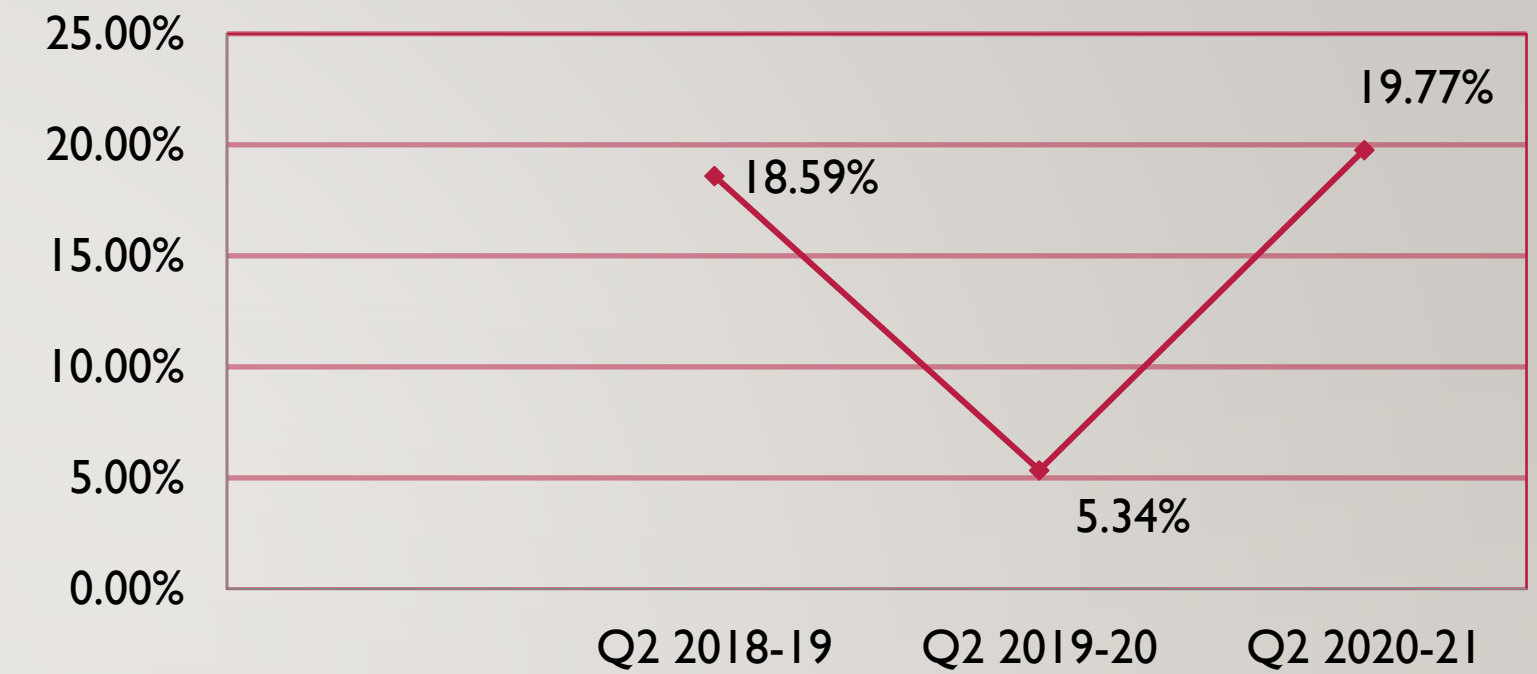


# QUARTERLY RATIOS

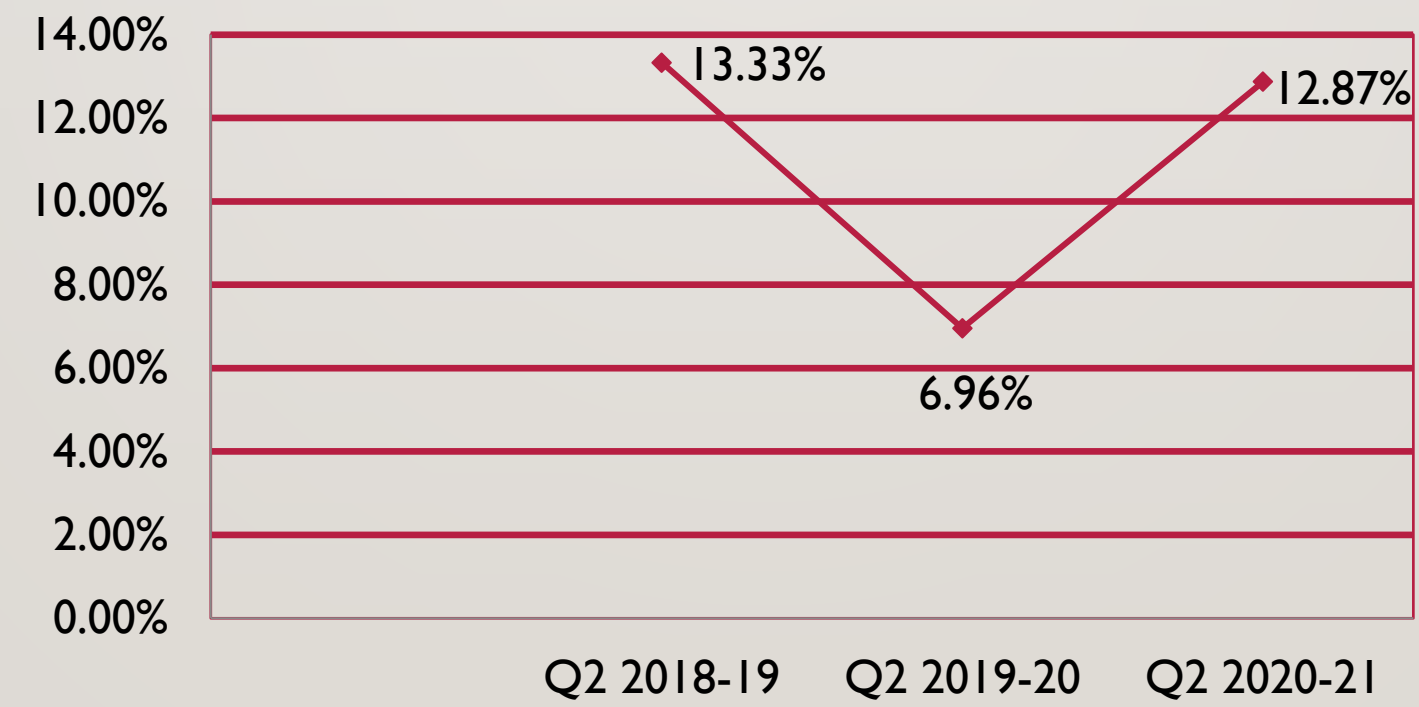
## EPS (In Rs.)



## Operating Profit Margin %



## Net Profit Margin %

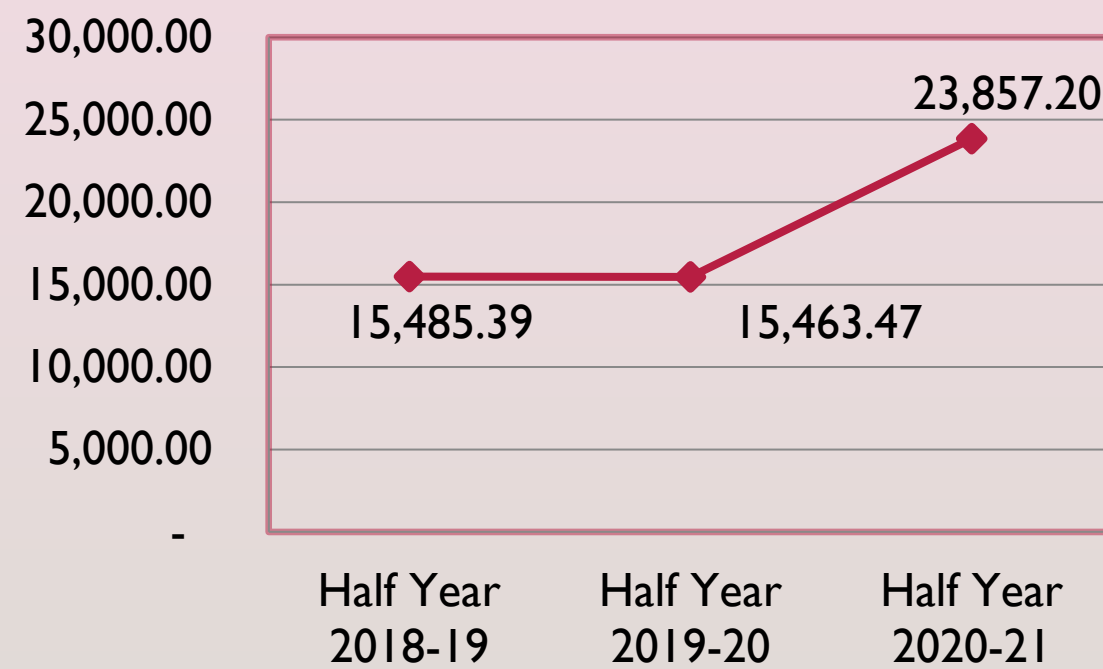




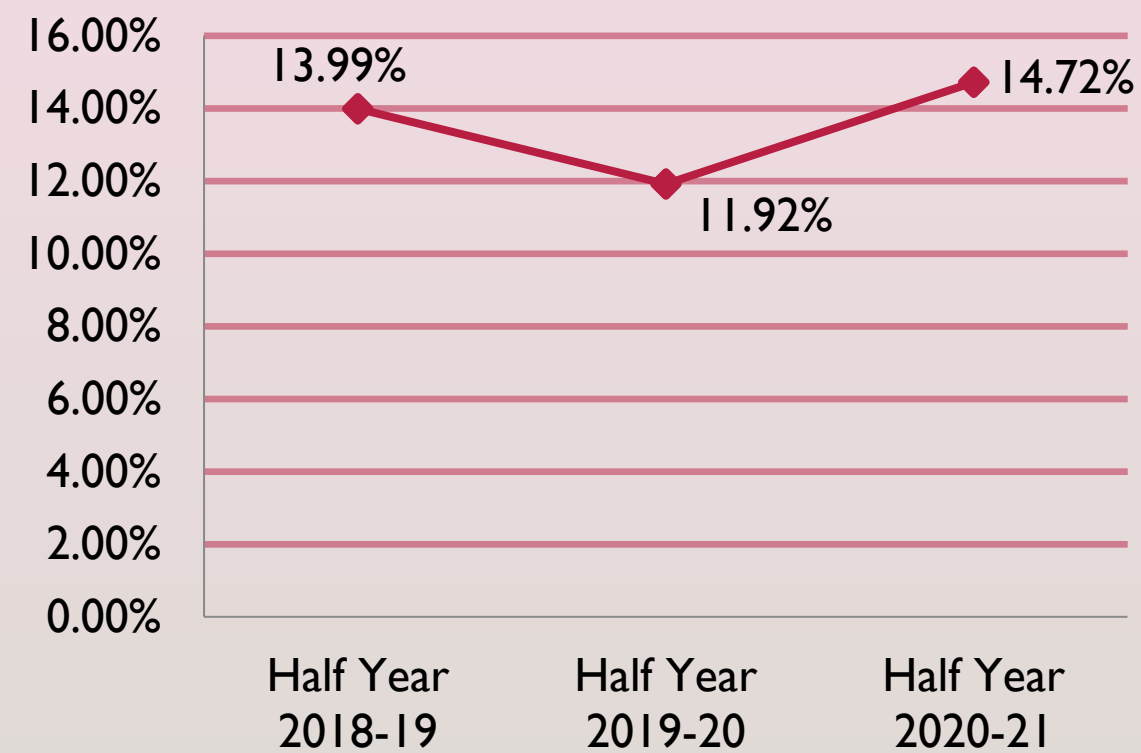
# HALF YEARLY RESULT – REVENUE , NET PROFIT % AND EPS

PARTICULARS	2018-19 HALF YEARLY	2019-20 HALF YEARLY	2020-21 HALF YEARLY
Revenue (Rs.in Lacs)	15,485.39	15,463.47	23,857.20
Net Profit Margin %	13.99	11.92	14.72
EPS (in Rs.)	22.79	19.44	37.35

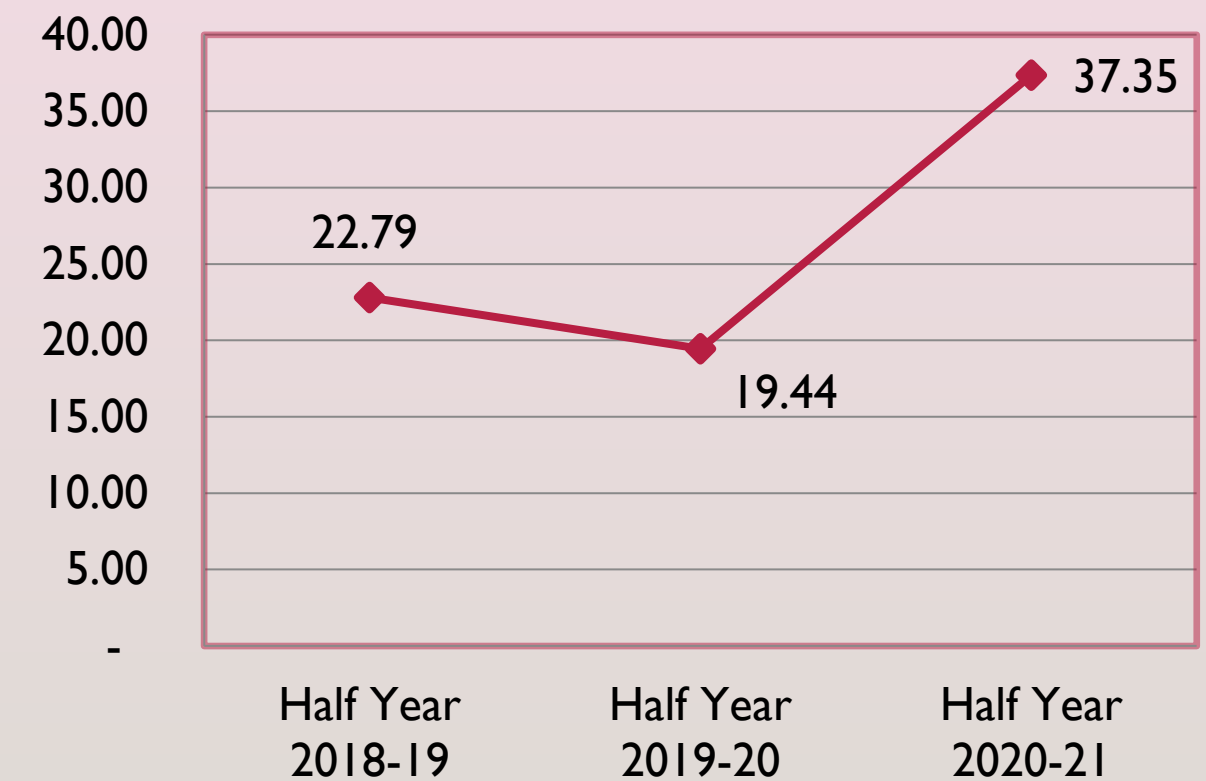
**Revenue from Operation  
(Rs.in Lacs)**



**Net Profit Margin %**



**EPS (in Rs.)**





## KEY FINANCIAL INDICATORS

(Rs. in Lacs)

Particulars	2018-19 Q2	2019-20 Q2	2020-21 Q2	2019-20 Yr.
EBITDA	1,351.74	604.86	2,171.58	4,806.20
EBITDA (%)	27.62%	12.38%	23.81%	16.92%
Book Value of Share	159.67	187.92	230.84	193.51
Cash Profit	1,167.25	680.34	1,536.36	4,505.04

## BALANCE SHEET EXTRACT

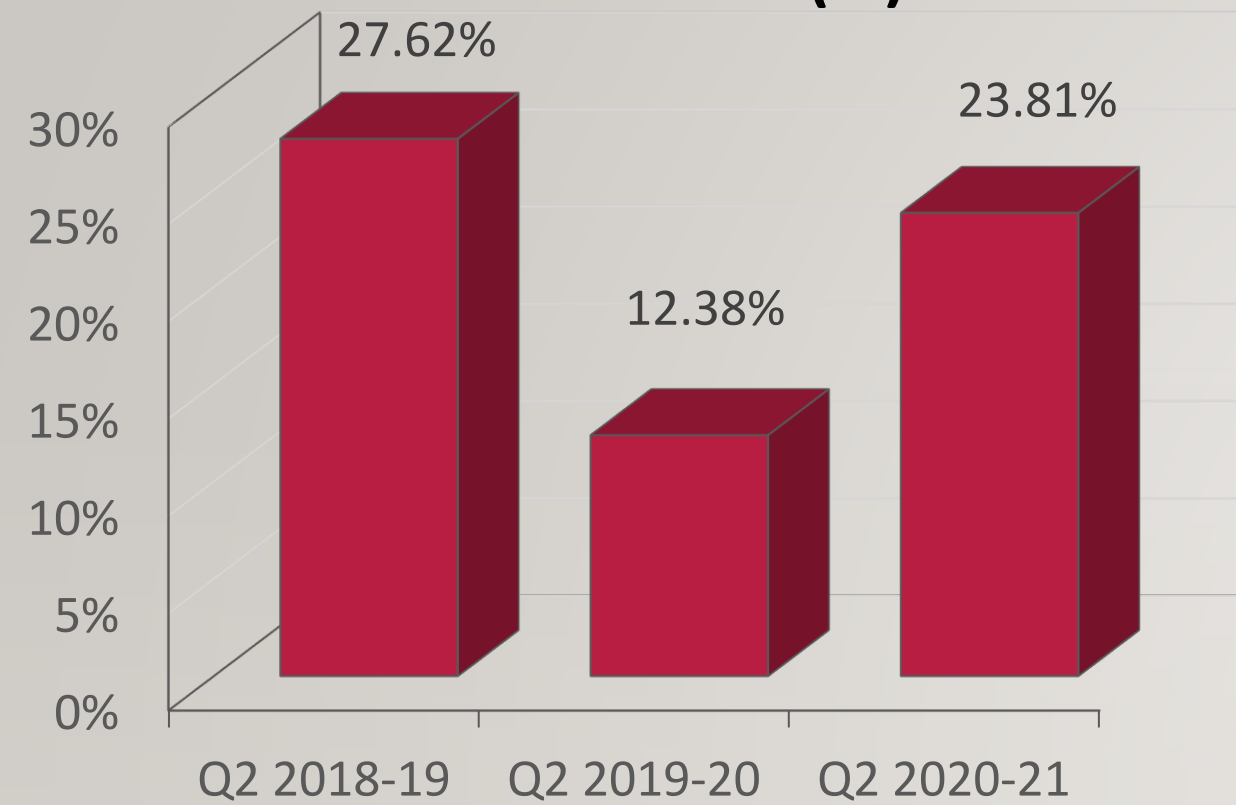
(Rs. in Lacs)

Particulars	2018-19 Q2	2019-20 Q2	2020-21 Q2	2019-20 Yr.
Equity Share Capital	956.15	956.15	956.15	956.15
Reserves & Surplus	14,310.54	17,012.24	21,116.02	17,546.79

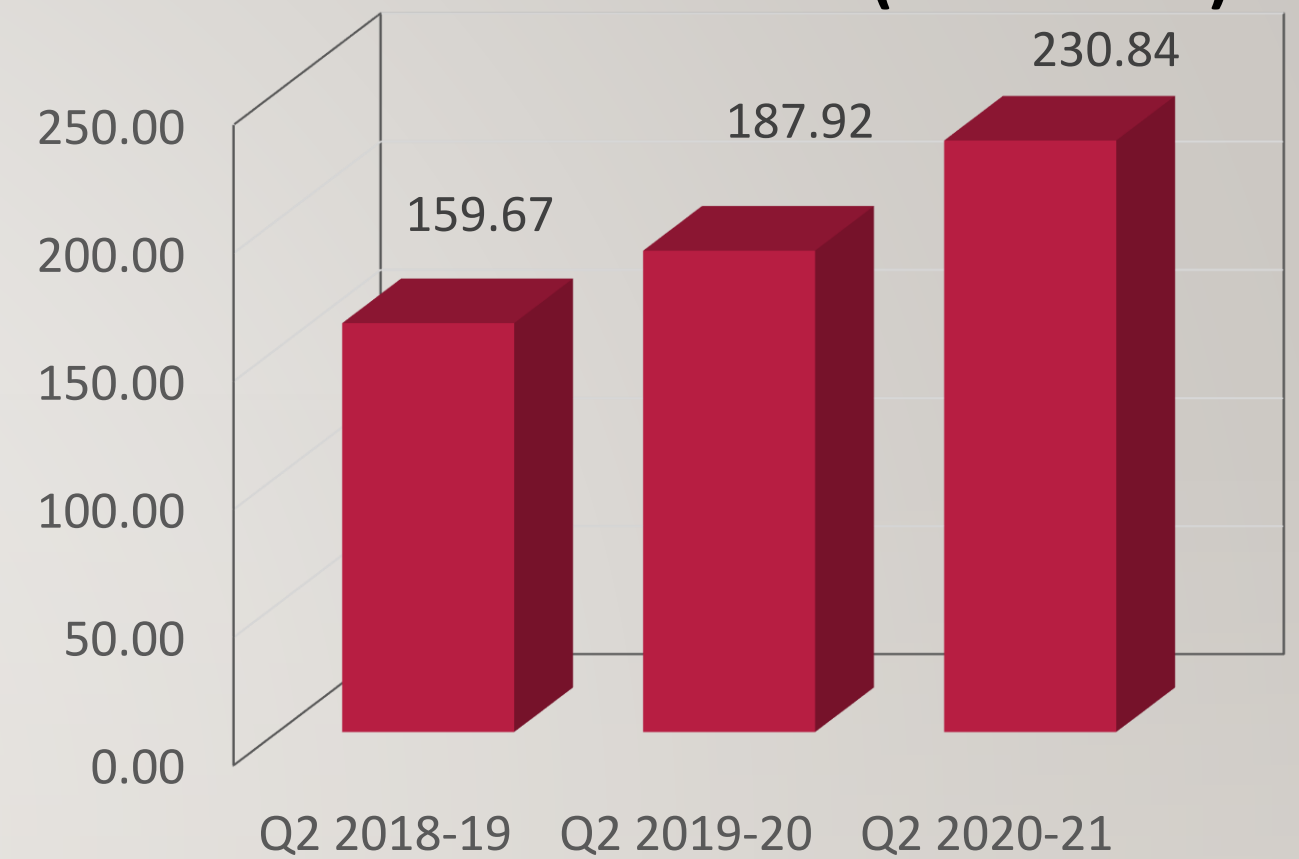


# KEY FINANCIAL INDICATORS

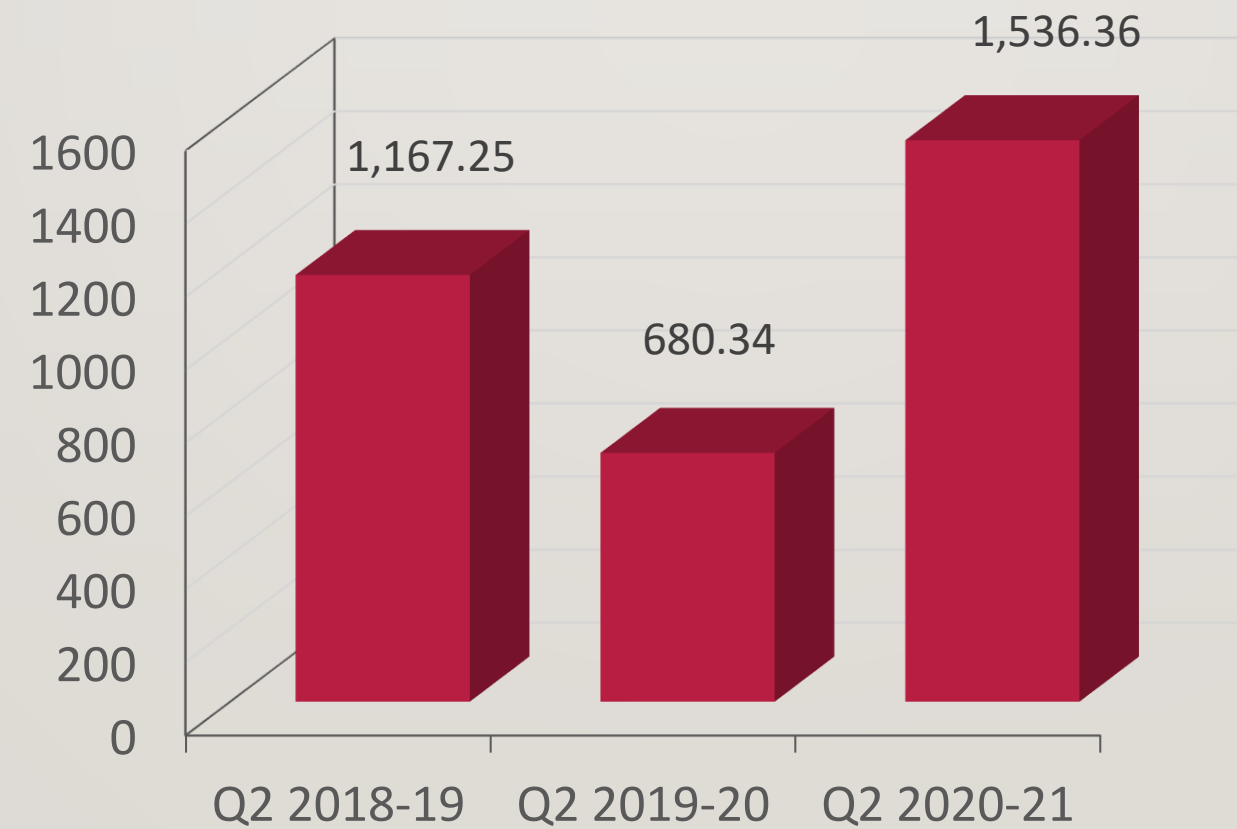
## EBITDA (%)



## Book Value of Share (Rs. In Lacs)



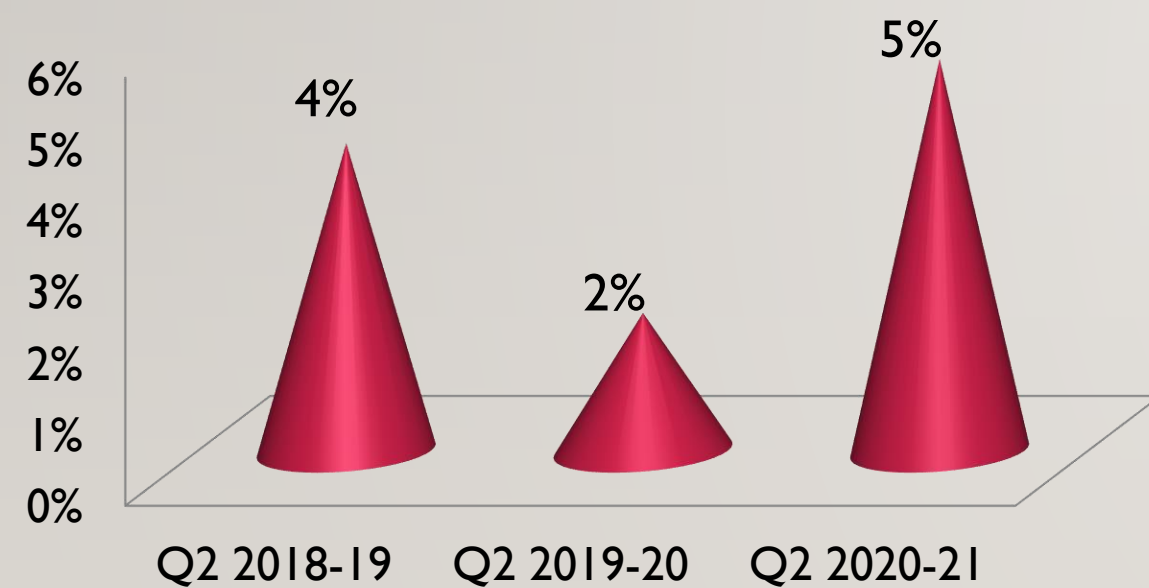
## Cash Profit (Rs. in Lacs)



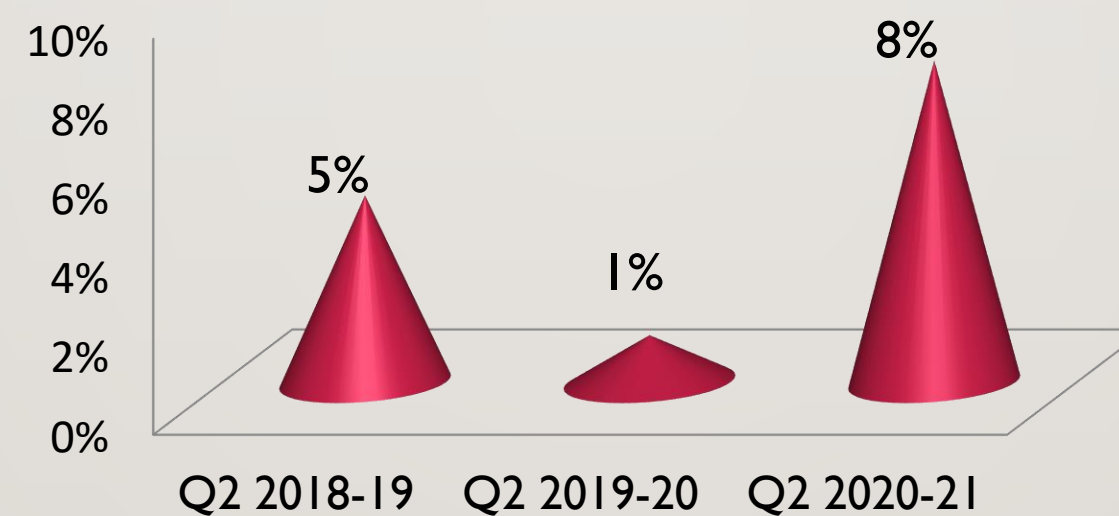


Particulars	2018-19 Q2	2019-20 Q2	2020-21 Q2
Return on Equity (%)	4	2	5
Return on Capital Employed (%)	5	1	8
Debt Equity Ratio	0.29	0.26	0.18

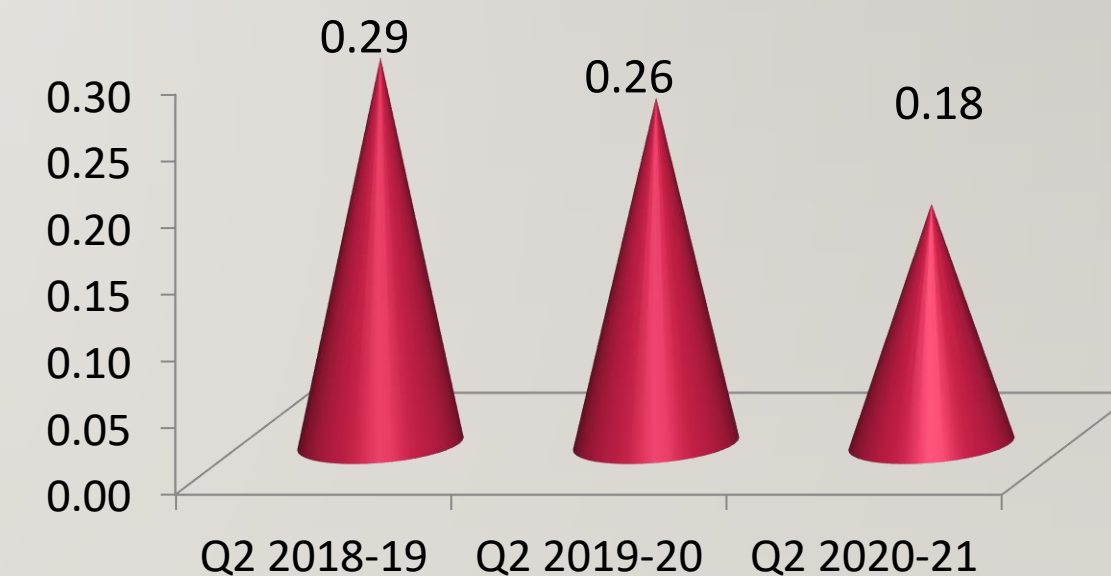
### Return on Equity (%)



### Return on Capital Employed (%)



### Debt Equity Ratio





## Contact Details

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